



THE HOME
DEPOT

LABOR OPTION DICTIONARY

2011 LABOR OPTION DICTIONARY - FLOORING

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2011 LABOR OPTION DICTIONARY - FLOORING

SKU STATUS	PROGRAM	INSTALL SKU	SIGN SKU	PRODUCT SOLD THROUGH HOME DEPOT	PRODUCT PROVIDED BY INSTALLER	PROGRAM DETAILS
Retiring 2012	CARPET-NAT	578-468	598-652	X		National Carpet Labor for Residential Sites
New 2012	CARPET-NAT	534-334	598-652	X		
Retiring 2012	CARPET-SEC	919-623	402-214	X		Secondary Pricing for Markets with more than one price point – mainly used for markets surrounding Manhattan. Customer's purchasing outside of city but installation site inside Manhattan
New 2012	CARPET-SEC	535-254	402-214	X		
Retiring 2012	CARPET RAPID-NAT	969-324	402-223	X		National Rapid Labor or Residential Sites
New 2012	CARPET RAPID-NAT	537-615	402-223	X		
Retiring 2012	CARPET RAPID-SEC	919-689	416-722	X		Secondary Rapid Labor for Residential Sites
New 2012	CARPET RAPID-SEC	564-408	416-722	X		
New 2012	CARPET QUICK INSTALL-NAT	117-093		X		National Quick Install Labor for Residential Sites
New 2012	CARPET QUICK INSTALL-SEC	486-779		X		Secondary Quick Install Labor for Residential Sites
Retiring 2012	CARPET TRAFFICMASTER COMMERCIAL-NAT	606-830	598-652	X		National Carpet Labor for Special Order Commercial Grade Carpet on Commercial Job Sites
New 2012	CARPET TRAFFICMASTER COMMERCIAL-NAT	569-754	598-652	X		
New 2012	CARPET TRAFFICMASTER COMMERCIAL-SEC	569-908	402-214	X		Secondary Carpet Labor for Special Order Commercial Grade Carpet on Commercial Job Sites
New 2011	F&I CARPET 10-NAT	505-619	EDLP 598-615 Comet 764-181 Dashing 765-489 Destiny 487-166 Fireworks 587-476 Full Throttle 817-029 Mercury 766-153 Mustang Wheat 766-268 Mustang Umber 220-417 Thoroughbred Palomino 587-725 Thoroughbred Chestnut 587-710 Torrent 817-425		X	National F&I (Furnish and Install) Carpet Product and Labor with 10 product selection for Residential Sites
New 2011	F&I CARPET 10 (SPT)-NAT	706-820			X	National F&I (Furnish and Install) Carpet product and Labor with 10 product selection for Residential Sites. (SPT) "Service Provider Tax – this pays installer tax since HD does not collect at register
New 2011	F&I CARPET 10-SEC	919-656			X	Secondary F&I (Furnish and Install) Carpet Product and Labor with 10 product selection for Residential Sites
New 2011	F&I CAPRET 6-NAT	975-934			X	Regional F&I (Furnish and Install) Carpet Product and Labor with 6 product selection for Residential Sites
New 2011	F&I CARPET 6 (SPT)-NAT	975-802			X	Regional F&I (Furnish and Install) Carpet Product and Labor with 6 product selection for Residential Sites. (SPT) "Service Provider Tax – this pays installer tax since HD does not collect at register
New 2011	F&I CARPET REGIONAL (SPT)-NAT	740-100			X	Regional F&I (Furnish and Install) Carpet Product and Labor with various product selections for Residential Sites. (SPT) "Service Provider Tax – this pays installer tax since HD does not collect at register
New 2011	F&I CARPET REGIONAL 2 (SPT)-NAT	286-671			X	Regional F&I (Furnish and Install) Carpet Product and Labor with various product selections for Residential Sites. (SPT) "Service Provider Tax – this pays installer tax since HD does not collect at register
Retiring 2012	CARPET BINDING-NAT	577-423		X		National Binding Labor of Area Rugs Only (Binding with carpet installations to be sold under carpet installation labor SKU)
New 2012	CARPET BINDING-NAT			X		
Retiring 2012	CARPET BINDING-SEC	919-788		X		Secondary Binding Labor of Area Rugs Only (Binding with carpet installations to be sold under carpet installation labor SKU)
New 2012	CARPET BINDING-SEC			X		
Retiring 2012	STAIR RUNNER-NAT	309-602	536-581	X		National Stair Runner Labor of Natco Special Order Carpet Stair Runners for Residential Sites
New 2012	STAIR RUNNER-NAT	178-996	536-581	X		

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D23 FLOORING INSTALLATION PROGRAM SKUS

SKU STATUS	PROGRAM	INSTALL SKU	SIGN SKU	PRODUCT SOLD THROUGH HOME DEPOT	PRODUCT PROVIDED BY INSTALLER	PROGRAM DETAILS
Retiring 2012	WET CARPET REMOVAL-NAT	346-362	N/A	N/A	N/A	Regional Disaster Program
New 2011	DISASTER RELIEF FLOORING-NAT	436-685	N/A	N/A	N/A	National Disaster Relief for Hurricane, Flood areas, etc., to remove damp carpet
New 2012	SF&I CHEMDRY CARPET CLEANING	101-704			X	National Hot Carbonation Extraction Carpet Cleaning
New 2012	SF&I ARTIFICIAL TURF	105-159	N/A		X	National Artificial Turf Program or Outdoor Grass, Putting Greens, Porches, etc.,
Retired 2012	LIMITED LIFETIME WARRANTY-NAT	307-834	N/A	N/A	N/A	
Retired 2012	CARPET WARRANTY PRIOR TO 9/1/11-NAT	860-873	N/A	N/A	N/A	
New 2012	CARPET RESTRETCH IN WARRANTY-NAT	689-554	N/A	N/A	N/A	National Carpet Restretch – Installer Covers Labor
New 2012	CARPET RESTRETCH OUT OF WARRANTY-NAT	131-360	N/A	N/A	N/A	National Carpet Restretch – Customer pays Labor
New 2012	CARPET RESTRETCH EXT WARRANTY-NAT	131-507	N/A	N/A	N/A	National Carpet Restretch – Home Depot pays Labor
New 2011	PAD TRAFFICMASTER 6LB-NAT	996-622	860-211		X	-National Pad Programs to be sold with all carpet installations (except F&I Carpet). Cost to installer varies by Home Depot Ordered Carpet versus Installer Provided Carpet. -(SPT) "Service Provider Tax" – Cost varies on SPT SKUs versus non SPT due to tax calculations
New 2011	PAD TRAFFICMASTER 6LB (SPT)-NAT	962-455	860-840		X	
New 2011	PAD TRAFFICMASTER 8LB-NAT	996-685	861-372		X	
New 2011	PAD TRAFFICMASTER 8LB (SPT)-NAT	963-049	862-465		X	
New 2011	PAD NIKE STEP AHEAD-NAT	997-909	862-501		X	
New 2011	PAD NIKE STEP AHEAD (SPT)-NAT	963-412	863-034		X	
New 2011	PAD SCOTCHGARD-NAT	121-855	863-245		X	
New 2011	PAD SCOTCHGARD (SPT)-NAT	968-675	863-357		X	
New 2011	PAD SUPERIOR PERFORMANCE-NAT	997-513	866-017		X	
New 2011	PAD SUPERIOR PERFORMANCE (SPT)-NAT	963-181	868-261		X	
New 2011	PAD HEALTHIER CHOICE-NAT	573-338	623-432		X	Regional Carpet Pad Product and Labor for Residential Sites (Puerto Rico Only) Regional Carpet Pad Product and Labor for Residential Sites (Virgin Islands Only) -National F&I (Furnish and Install) Pad Programs to be sold ONLY with F&I Carpet Installations. Cost to Installer is different for standard Pad programs versus F&I Pad programs. --(SPT) "Service Provider Tax" – Cost varies on SPT SKUs versus non SPT due to tax calculations
New 2011	PAD HEALTHIER CHOICE (SPT)-NAT	573-278	623-767		X	
New 2011	CARPET PAD PR-NAT	436-326			X	
NEW 2012	CARPET PAD VI-NAT	115-133			X	
New 2011	F&I PAD TRAFFICMASTER 6LB-NAT	996-754	868-321		X	
New 2011	F&I PAD TRAFFICMASTER 6LB (SPT)-NAT	962-917	868-387		X	
New 2011	F&I PAD TRAFFICMASTER 8LB-NAT	997-183	868-420		X	
New 2011	F&I PAD TRAFFICMASTER 8LB (SPT)-NAT	963-082	868-486		X	
New 2011	F&I PAD NIKE STEP AHEAD-NAT	997-975	868-519		X	
New 2011	F&I PAD NIKE STEP AHEAD (SPT)-NAT	963-544	868-552		X	
New 2011	F&I PAD SCOTCHGARDNAT	145-863	868-585		X	National Sheet Vinyl Labor for residential Sites
New 2011	F&I PAD SCOTCHGARD (SPT)-NAT	968-708	868-618		X	
New 2011	F&I PAD SUPERIOR PERFORMANCE-NAT	997-810	868-624		X	
New 2011	F&I PAD SUPERIOR PERFORM (SPT)-NAT	963-247	868-651		X	
New 2011	F&I PAD HEALTHIER CHOICE-NAT	573-535	624-029		X	
New 2011	F&I PAD HEALTHIER CHOICE (SPT)-NAT	573-505	624-032		X	
Retired 2012	VINYL SHEET-NAT	585-019	930-220	X		
New 2012	VINYL SHEET-NAT	129-990	930-220	X		
Retired 2012	VINYL SHEET-SEC	920-151	406-595	X		Secondary Sheet Vinyl Labor for Residential Sites
New 2012	VINYL SHEET-SEC	337-487	406-595	X		
Retired 2012	VINYL TILE AND PLANK-NAT	969-159	930-154	X		National Tile, Plank, Click Labor for Residential Sites
Retired 2012	VINYL TILE AND PLANK-SEC	920-217	N/A	X		Secondary Tile, Plank, Click Labor for Residential Sites

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New 2012	VINYL TILE-NAT	164-134	930-319	X		National Vinyl Tile (VCT-Vinyl Composite Tiles and Peel & Stick Tiles) Labor for Residential Sites
New 2012	VINYL TILE-SEC	337-289	N/A	X		Secondary Vinyl Tile (VCT-Vinyl Composite Tiles and Peel & Stick Tiles) Labor for Residential Sites
New 2012	VINYL CLICK LOCK-NAT	157-050	390-347	X		National Vinyl Click Lock Plank Labor for Residential Sites
New 2012	VINYL CLICK LOCK-SEC	337-190	N/A	X		Secondary Vinyl Click Lock Plank Labor for Residential Sites
New 2012	VI NYL GLUE STRIP-NAT	150-988	930-154	X		National Vinyl Glue Strip Plank (Edges contain Self Adhesive Strip for connecting) Labor for Residential Sites
New 2012	VINYL GLUE STRIP-SEC	323-528	N/A	X		Secondary Vinyl Glue Strip Plank (Edges contain Self Adhesive Strip for connecting) Labor for Residential Sites
Retiring 2012	LAMINATE AND CORK-NAT	874-261	930-187	X		National Laminate and Cork Labor for Residential Sites
Retiring 2012	LAMINATE AND CORK-SEC	919-821	407-381	X		Secondary Laminate and Cork Labor for Residential Sites
New 2011	LAMINATE TIER-NAT	960-858	496-747	X		National Laminate and Cork (Engineered Plank) Labor for Residential Sites (Tiered Pricing Structure-Buy More, Save More)
New 2011	F&I LAMINATE-NAT	186-973	384-978		X	National F& I (Furnish and Install) Laminate (Engineered Plank) Product and Labor for Residential Sites
New 2011	F&I LAMINATE-SEC	298-315			X	
Retiring 2012	PREFINISHED WOOD-NAT	891-867	930-088	X		National Prefinished Hardwood Nail Down, Glue Down or Glue Joint Labor for Residential Sites
Retiring 2012	PREFINISHED WOOD-SEC	919-887	404-312	X		Secondary Prefinished Hardwood Nail Down, Glue Down or Glue Joint Labor for Residential Sites
New 2011	WOOD GLUED/NAIL TIERED-NAT	963-399	495-663	X		National Prefinished Hardwood Nail Down, Glue Down or Glue Joint Labor for Residential Sites (Tiered Pricing Structure-Buy More, Save More)
Retiring 2012	PREFINISHED WD CLICK LOCK-NAT	270-371	385-592	X		National Prefinished HardWd Click Lock Labor for Residential Sites
Retiring 2012	PREFINISHED WD CLICK LOCK-SEC	371-600	386-014	X		Secondary Prefinished HardWd Click Lock Labor for Residential Sites
New 2011	WD CLICK TIER-NAT	963-589	496-048	X		National Prefinished HardWd Click Lock Labor for Residential Sites (Tiered Pricing Structure-Buy More, Save More)
New 2011 Retired 2012	WOOD/LAMINATE MOLDING-NAT	322-312	N/A	X		National Hardwood or Laminate Molding Installation for Residential Sites (DIY Assist – Customers that installed their own flooring but need assistance with molding installation)
New 2011 Retired 2012	TRANSITIONS-NAT	322-446	N/A	X		National Hardwood or Laminate Transition Installation for Residential Sites (DIY Assist – Customers that installed their own flooring but need assistance with transition installation)
Retiring 2012	F&I SITE REFINISHING WOOD-NAT	692-069	930-748		X	National Hardwood Refinishing Labor for Residential Sites (Installer will sand and refinish existing wood floors)
New 2011	F&I SITE REFINISHING WOOD-NAT	698-412	930-748		X	
Retiring 2012	F&I SITE REFINISHING WOOD-SEC	919-920	406-364		X	Secondary Hardwood Refinishing Labor for Residential Sites (Installer will sand and refinish existing wood floors)
Retiring 2012	F&I ¾" SITE FINISHED WOOD-NAT	584-920	Starting At 930-352		X	National Hardwood Installation and Finishing Labor for Residential Sites (installer will install unfinished wood and stain to custom finish)
New 2011	F&I ¾" SITE FINISHED WOOD-NAT	697-311	#1 Common 2 ¼ 481-105 #1 Common 3 ¼ 355-867		X	

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Retiring 2012	F&I ¾" SITE FINISHED WOOD-SEC	919-986	#1 Select 2 ¼ 481-109 #1 Select 3 ¼ 355-868 #2 Common 2 ¼ 481-102 #2 Common 3 ¼ 355-841		X	Secondary Hardwood Installation and Finishing Labor for Residential Sites (installer will install unfinished wood and stain to custom finish)
New 2011	SF&I NHANCE FLOORING WOOD RENEWAL	101-404	845-375		X	SF&I Hardwood Renewal Process for existing floors (Clean and Refinish floors with NHance Wood renewal Process)
Retired 2011	SF&I NHANCE FLOORING WOOD RENEWAL (TAX)	101-939			X	
Retiring 2012	CERAMIC AND STONE-NAT	772-729	930-847	X		National Tile Flooring Labor for Residential Sites
Retiring 2012	CERAMIC AND STONE-SEC	920-019	402-528	X		Secondary Tile Flooring Labor for Residential Sites
New 2011	TILE FLOOR 1-NAT	707-066	872-842	X		National Tile Flooring Labor for Residential Sites (Tiered Pricing Structure-Buy More, Save More) Each program (1,2,3) contains a different square footage tier structure.
New 2011	TILE FLOOR 2-NAT	707-542	873-057	X		
New 2011	TILE FLOOR 3-NAT	709-435	874-373	X		
New 2011	TILE FLOOR 1-SEC	700-784		X		Secondary Tile Flooring Labor for Residential Sites (Tiered Pricing Structure-Buy More, Save More)
New 2011	TILE FLOOR 2-SEC	432-425		X		
New 2011	TILE FLOOR 3-SEC	808-436	875-686	X		
	TILE WALL AND BATH-NAT	549-442	403-981	X		National Tile Wall and Bath Labor for Residential Sites (Mainly Bathroom Installations)
	TILE WALL AND BATH-SEC	920-085	403-984	X		Secondary Tile Wall and Bath Labor for Residential Sites (Mainly Bathroom Installations)
Retiring 2012	TILE CTOP AND BACKSPLASH-NAT	585-023	930-880	X		National Tile Countertop and Backsplash Labor for Residential Sites
Retiring 2012	TILE CTOP AND BACKSPLASH-SEC	920-052	403-955	X		Secondary Tile Countertop and Backsplash Labor for Residential Sites
Retiring 2012	TILE CTOP AND WALL-NAT (PILOT)	506-807	404-023	X		Regional Tile Countertop, Backsplash and Wall Labor for Residential Sites (Pilot Only)
New 2011	TILE BACKSPLASH-NAT	285-632		X		National Tile Backsplash Labor for Residential Sites
New 2011	DESIGN CONSULT-NAT	114-855	N/A	N/A	N/A	National Tile Design Consultation Labor
New 2011	LAMINATE COM-NAT	534-795	N/A	X		National Install Only Laminate Flooring Labor for Commercial Sites
New 2011	WD CLICK COM-NAT	547-611	N/A	X		National Install Only HardWd Click Flooring Labor for Commercial Sites
New 2011	WOOD GLUE/NAIL/JOINT COMMERCIAL-NAT	555-716	N/A	X		National Install Only Hardwood Nail Down, Glue Down and Glue Joint Labor for Commercial Sites
New 2011	TILE FLOOR COMMERCIAL-NAT	546-430	N/A	X		National Install Only Tile Flooring Labor for Commercial Sites
New 2011	VINYL SHEET COM-NAT	602-087	N/A	X		National Install Only Sheet Vinyl Labor for Commercial Sites
New 2011	VINYL TILE AND PLANK COMMERCIAL-NAT	595-507	N/A	X		National Install Only Vinyl Tile and Plank Flooring Labor for Commercial Sites
New 2010	F&I PRO CARPET-NAT	554-646	N/A		X	National F&I (Furnish and Install) Carpet Product and Labor for Commercial Sites
New 2010	F&I PRO LAMINATE-NAT	555-735	N/A		X	National F&I (Furnish and Install) Laminate Product and Labor for Commercial Sites
New 2010	F&I PRO HARDWOOD-NAT	556-560	N/A		X	National F&I (Furnish and Install) Hardwood Product and Labor for Commercial Sites
New 2010	F&I PRO TILE-NAT	555-570	N/A		X	National F&I (Furnish and Install) Tile Product and Labor for Commercial Sites

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New 2010	F&I PRO VINYL-NAT	556-032	N/A		X	National F&I (Furnish and Install) Vinyl Products and Labor for Commercial Sites
New 2011	F&I CARPET (PAR MULTI-FAMILY)-NAT	629-535	N/A		X	National F&I (Furnish and Install) Carpet Product and Labor for PRO Managed Accounts Only (PAR)
New 2011	F&I LAMINATE (PAR MULTI-FAMILY)-NAT	629-800	N/A		X	National F&I (Furnish and Install) Laminate Product and Labor for PRO Managed Accounts Only (PAR)
New 2011	F&I PRFNSHD WD(PAR MULTI-FAMILY)-NAT	629-837	N/A		X	National F&I (Furnish and Install) Prefinished Hardwood Product and Labor for PRO Managed Accounts Only (PAR)
New 2011	F&I TILE (PAR MULTI-FAMILY)-NAT	630-797	N/A		X	National F&I (Furnish and Install) Tile Products and Labor for PRO managed Accounts Only (PAR)
New 2011	F&I VINYL (PAR MULTI-FAMILY)-NAT	630-804	N/A		X	National F&I (Furnish and Install) Vinyl Product and Labor for PRO Managed Accounts Only (PAR)



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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
Basic Price List	7431	0001 BSC CARPET - STD	SY	Product	Tack Strip Metal	Service Provider will deliver and install the Home Depot purchased carpet at the customer's job site. Carpet will be power stretched in areas that require it. Metal transitions will be provided and installed. Light floor prep where needed.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster	
Basic Price List	7432	0002 BSC CARPET – GLUE 0002 BASIC INSTALLATION OF CARPET - GLUE DOWN INSTALLATION (INTERIOR ONLY, GLUE PROVIDED BY INSTALLER)	SY	Product Adhesive	Metal	Service Provider will deliver and install the Home Depot purchased carpet at the customer's job site. This option is for INTERIOR carpet only. This includes Berber and plush carpets. Metal transitions will be provided and installed. Light floor prep where needed. Installer provides glue.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster	
Basic Price List	7433	0004 BSC CARPET - W/W	SY	Product	Tack Strip Metal	Service Provider will deliver and install the Home Depot purchased carpet at the customer's job site. Carpet will be power stretched in areas that require it. Metal transitions will be provided and installed. Light floor prep where needed. For wool and woven carpets only.		Carpet Carpet Quick Carpet Rpd Carpet TMaster	
Option	7541	0023 BASIC INSTALLATION OF F&I CARPET - DESTINY - DOESKIN (MOHAWK) 487-166 0023 BASIC INSTALLATION OF F&I CARPET - DESTINY - DOESKIN (MOHAWK ALADDIN) 348-126	SY		Product			Carpet F&I	Changed Supplier from Beaulieu to Mohawk
Option	7543	0027 BASIC INSTALLATION OF F&I CARPET - FULL THROTTLE - SUEDE (SHAW) 817-029 (IN STOCK SKU: 327-955)	SY		Product	See above description.		Carpet F&I	

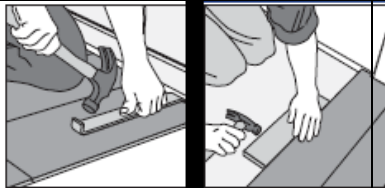
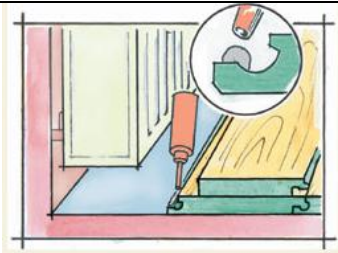


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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Option	7546	0031 BASIC INSTALLATION OF F&I CARPET - THOROUGHbred - CHESTNUT (MOHAWK) 587-710 (IN STOCK SKU: 595-134)	SY		Product	See above description.		Carpet F&I	
Option	8375	0032 BASIC INSTALLATION OF F&I CARPET - THOROUGHbred - DAPPLE GRAY (BEAULIEU) 581-454	SY		Product			Carpet F&I	
Option	7547	0033 BASIC INSTALLATION OF F&I CARPET - THOROUGHbred - PALOMINO (MOHAWK) 587-725 (IN STOCK SKU: 595-148)	SY		Product	See above description.		Carpet F&I	
Option	7548	0034 BASIC INSTALLATION OF F&I CARPET - TORRENT - WARM SAND (SHAW) 817-425 (IN STOCK SKU: 372-569)	SY		Product	See above description.		Carpet F&I	
Option	8376	0035 BASIC INSTALLATION OF F&I CARPET - VANQUISH - ALMOND SILK (SHAW) 329-524	SY		Product			Carpet F&I	





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				Customer	Installer				
Basic Price List	7434	0036 BSC BINDING 3/4" 0036 BASIC BINDING	LF	Product	Edging	Carpet Binding is cotton or synthetic based material that is sewn to the edges of a piece of carpet or an area rug. This is done to improve how the carpet looks and to keep the edges of the carpet/rug from unraveling or becoming frayed. Sell binding to customers for those pieces of carpet that are left over from every room installation. Use these pieces as rugs in doorways and entrances to help reduce wear and tear on the installed carpet or adjoining floor, and in transition areas.		Binding	
Basic Price List	7435	0037 BASIC SERGING	LF	Product	Edging	Service Provider will use a serging machine which uses a very heavy colored yarn sewn around the edge of the carpet to close and finish ends.		Binding	
Basic Price List	7461	0038 BASIC INSTALLATION OF PREFINISHED WOOD - NAIL DOWN - ADD WOOD SUBFLOOR OPTION TO BASIC FOR INSTALLS OVER CONCRETE	SF	Product Adhesive Touch-up Kit Putty Cleaner	Fasteners	Service Provider will install material at the customer's jobsite based on specifications on the measure diagram. The layer under the existing floor must be wood sub floor. For nail down installations on concrete, the wood sub-floor option must be sold in addition to basic.		Wood	X
Basic Price List	7462	0039 BASIC INSTALLATION OF PREFINISHED WOOD - GLUE DOWN (CUSTOMER PROVIDES ADHESIVE) ADD MVP TO BASIC FOR INSTALLS OVER CONCRETE WHERE MOISTURE GUIDELINES APPLY	SF	Product Adhesive Touch-up Kit Putty Cleaner		Service Provider installs hardwood with a glue-down technique. This is often used in situations where concrete sub floors are standard as with residential and high rise jobsites. These installations generally take longer than most pre-finished nail downs depending on the width of the planks or parquet pieces. Glue down installations can be walked on the following day and furniture can be moved in as well. For glue down installations over concrete, the MVP option must be sold in addition to basic where moisture guidelines apply.		Wood	X 2/3/09 Changed to customer provides adhesive




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Basic Price List	7459	0040 BSC PREFIN CLICK LOCK 0040 BASIC INSTALLATION OF PREFINISHED WOOD - FLOATING (CLICK LOCK) ADD POLY OPTION TO BASIC FOR INSTALLS OVER CONCRETE	SF	Product Adhesive Foam Felt/Rosin Transitions Cleaner	Fasteners	Pre-finished wood "snap lock" comes sanded and stained, and is easy to install without glue, staples or nails. Service Provider will install material at the customer's jobsite based on specifications on the measure diagram. For floating floors over concrete, the poly option will need to be sold in addition to basic.		Wd Click Lock	
Basic Price List	7460	0041 BASIC INSTALLATION OF PREFINISHED WOOD - GLUE JOINT (CUSTOMER PROVIDES GLUE) ADD POLY OPTION TO BASIC FOR INSTALLS OVER CONCRETE	SF	Product Adhesive Touch-up Kit Putty Cleaner		Glue is applied to the tongue and groove of the pre-finished wood, or the wood may have been re-engineered with grooves to enable the installer to apply adhesive in between for a more secure bonding. In this option, customer must supply the glue. Associates must calculate the amount of glue needed for the square feet being installed and verify the customer has all he/she needs for the Service Provider on the day of the installation. This option is for basic installation only, when installing over concrete, the poly option must be added to basic.		Wood	
Basic Price List	7436	0042 BSC 1 COM RED OAK 2-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install red oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). 3/4" thick		F&I Finished	
Basic Price List	7438	0043 BSC 1 COM WHT OAK 2-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install white oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). 3/4" thick		F&I Finished	




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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
Basic Price List	7439	0044 BSC SEL RED OAK 2-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install select red oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). "Select" Oak is a better grade, where "common" grade is more porous. 3/4" thick		F&I Finished	
Basic Price List	7440	0045 BSC SEL WHT OAK 2-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will install select white oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). "Select" Oak is a better grade, where "common" grade is more porous. 3/4" thick		F&I Finished	
Basic Price List	8898	0047 BASIC INSTALLATION OF GROUP 1 TILE ON FLOOR OVER CONCRETE OR APPROVED SURFACE – ADD BACKERBOARD OPTION TO BASIC IF NEEDED (CERAMIC - STANDARD PORCELAIN TILE, STRAIGHT LAY) CUSTOMER PROVIDES SETTING MATERIALS – POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND)	SF	Product Adhesive Grout Cleaner		Service Provider will install straight lay of tile. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface, backerboard option will need to be selected and sold in addition to the basic labor if needed. "Group 1" includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Ceramic & Stone	X 3/16/09 changed verbiage on customer must provide "Flexbond" to customer must provide "Polymer Enhanced" setting materials.
Basic Price List	8899	0048 BASIC INSTALLATION OF GROUP 2 TILE ON FLOOR OVER CONCRETE OR APPROVED SURFACE – ADD BACKERBOARD OPTION TO BASIC IF NEEDED (PRE-SEALED SALTILLO - PRE-SEALED RECTIFIED PORCELAIN. INCLUDES ONE COAT OF SEALER, TILE ONLY. CUSTOMER PROVIDES SEALER) CUSTOMER PROVIDES SETTING MATERIALS -	SF	Product Adhesive Grout Cleaner		Service Provider will install straight lay of tile. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. If required, will apply one coat of sealer to floor. "Group 2" includes pre-sealed Saltillo, some porcelains, or tile that needs extra attention or care with installations. This option only covers BASIC INSTALL includes install over concrete or approved surface, backerboard option will need to be selected and	 Saltillo Saltillo is a terra-cotta tile practical for many indoor uses and for outdoor use in frost-free zones, such as southern Florida.	Ceramic & Stone	X 3/16/09 changed verbiage on customer must provide "Flexbond" to customer must provide "Polymer Enhanced"

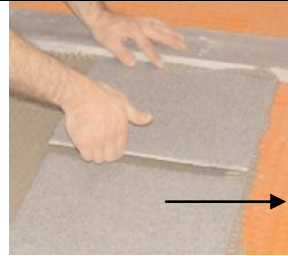

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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
		POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND)				sold in addition to the basic labor if needed. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.			setting materials.
Basic Price List	8900	0049 BASIC INSTALLATION OF GROUP 3 TILE ON FLOOR OVER CONCRETE OR APPROVED SURFACE – ADD BACKERBOARD OPTION TO BASIC IF NEEDED (UNSEALED SALTILLO-UNSEALED RECTIFIED PORCELAIN-MARBLE-GRANITE-LIMESTONE-TERRACOTTA-SANDSTONE-SLATE-SERPENTINE-TERRAZZO-TRAVERTINE. INCLUDES TWO COATS OF SEALER, TILE ONLY - THIS INCLUDES RETURN TRIP FOR SECOND COAT OF SEALER. CUSTOMER PROVIDES SEALER CUSTOMER PROVIDES SETTING MATERIALS - POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND)	SF	Product Adhesive Grout Cleaner		"Group 3" includes unsealed tile, or tile that needs extra attention or care with installations. An example of this is marble, it does not have a grout buffer (tiles press directly against each other). In this case more mortar may be needed to ensure floor is level. If required, SP will apply two coats of sealer. This will require a second trip back to customer's house to apply second coat of sealer the following day. This price includes extra trip. This option only covers BASIC INSTALL includes install over concrete or approved surface, backerboard option will need to be selected and sold in addition to the basic labor if needed. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.	 <p>Slate</p>  <p>Marble</p> <p>Marble is very durable, but not as stain resistant. May not be best suited for kitchens. Granite is also extremely durable, and resists stains. Slate is highly durable, requires regular sealing, and recommended for interior and exterior flooring. Terra Cotta is not suitable for areas with a lot of moisture. Can be used outdoors in areas with non-freezing weather.</p>	Ceramic & Stone	X 3/16/09 changed verbiage on customer must provide "Flexbond" to customer must provide "Polymer Enhanced" setting materials.
Basic Price List	8901	0050 BASIC INSTALLATION OF GROUP 4 SPECIALTY TILE ON FLOOR OVER CONCRETE OR APPROVED SURFACE – ADD BACKERBOARD OPTION TO BASIC IF NEEDED (GLASS, METAL & MURALS) CUSTOMER PROVIDES SETTING MATERIALS - POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND)	SF	Product Adhesive Grout Cleaner		"Group 4" includes specialty tile, such as glass, metals, murals, and tiles that require extra attention or care and/or special setting materials. This option only covers BASIC INSTALL includes install over concrete or approved surface, backerboard option will need to be selected and sold in addition to the basic labor if needed. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Ceramic & Stone	X



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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	7441	0051 BSC VINYL SHEET 0051 BASIC INSTALLATION OF VINYL SHEET (CUSTOMER PROVIDES ADHESIVE AND SEAM SEALER)	SY	Product Adhesive Seam Sealer Cleaner	Metal	Installer will install vinyl, but will not supply the necessary adhesives and sealers; this is the customer's responsibility. Please be sure to sell customer materials needed for install. Some perimeter tape and loose lay vinyl's not available for installation, check with local Service Provider for clarification. Vinyl can be laid as a rolled good, similar to carpet, or individual pieces like tile. Seams will appear in between section. All vinyl installs require adhesive and a sealer for the seams.		Vinyl Sheet	
Basic Price List	7467	0052 BSC VINYL PLANK GLUE STRP 0052 BASIC INSTALLATION OF VINYL PLANK (CUSTOMER PROVIDES ADHESIVE - IF APPLICABLE)	SF	Product Cleaner	Metal	This program is a vinyl floating floor that each plank is adhered to each other (not to the existing floor). Installer will install vinyl, but will not supply the necessary adhesives and sealers; this is the customer's responsibility. Please be sure to sell customer materials needed for install.		Vinyl Glue Strip	
Basic Price List	7470	0053 BSC VINYL TILE GLUE DOWN 0053 BASIC INSTALLATION OF VINYL TILE (VCT), STRAIGHT LAY (CUSTOMER PROVIDES ADHESIVE)	SF	Product Adhesive Primer Cleaner	Metal	This floor is glued down to the existing surface. Installer will install vinyl, but will not supply the necessary adhesives and sealers; this is the customer's responsibility. Please be sure to sell customer materials needed for install.		Vinyl Tile	
Option	5080	0055 ADDITIONAL TO MEET MINIMUM (QTY X \$1.00)	EA	N/A		Every program sets a "least" dollar amount for an installation job. If the basic labor is too low, it is not beneficial for the installer to perform the work and pay their crews. This amount is usually set by Market, and in some cases Service Provider. Customers may agree to pay an additional charge or request additional labor options so the retail for the job is more in line with what the Service Provider requires.	Minimum Labor on Tile is \$250. Customer purchases a tile installation for a foyer measuring 5 X 5 for \$200. Because the dollar amount does not meet the minimum, the customer may request additional labor options or agree to pay an extra \$50.00 to meet the minimum required.	Binding Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Disaster F&I Finished F&I Laminate F&I Refinished Laminate Laminate Com	



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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
								Restretch Stair Runner Tile Bckspl Tile Com Tile Ctop&Bckspl Tile Floor Vinul Glue Strip Vinyl Click Vinyl Sheet Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5062	0056 ANTI-FRACTURE MEMBRANE (INSTALLER PROVIDES)	SF	Product		<p>Anti-fracture membranes are applied as a separate layer to stop moisture/water or cracks from passing though the floor. The underlayment and the accompanying product are installed over the membrane. The membrane typically bonds with cement and mortar. Membranes are also used when installing tile on countertops.</p> <p>This option is for adding the membrane to a crack and/or for the entire surface. The amount is calculated by the square foot of the area.</p>	 <p>Tile and mortar installed over membrane (see arrows).</p>	Tile Com Tile Floor	(Changed to Customer Provides 2/16/11 from installer provides to match spec change last year)
Option	5058	0057 APPLIANCE - REMOVE AND REPLACE (WE DO NOT RECONNECT GASOR WATER)	EA	N/A		<p>Appliances can include stove, washer/dryer, dishwasher, and refrigerators. Installer will clear the room of all appliances indicated, including those that are built-in, such as refrigerators. When the installation is complete, the installer will move all appliances indicated back into position.</p> <p>Some appliances require gas or Water/Plumbing hookups, but this is not included and must be coordinated with another Service Provider through THD, or local utility company.</p>		Carpet Carpet F&I Carpet Quick Carpet Rpd F&I Finished F&I Laminate F&I Refinish Laminate Com Laminate Tier Tile Bckslpsh Tile Com Tile Ctop&Bckspl Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Tile Wd Click Wd Click Com Wd Click Tier	




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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
								Wd N/G/J Com Wd N/G/J Tier	
Option	9261	0058 BACKERBOARD INSTALLATION - ADD TO BASIC (CUSTOMER PROVIDES SETTING MATERIALS - POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND). DOUBLE THE AMOUNT OF THINSET SOLD TO CUSTOMER WHEN INSTALLING OVER BACKERBOARD. BACKERBOARD PROVIDED BY INSTALLER.)	SF	Adhesive	Backerboard	<p>Concrete backerboard is usually used as an underlayment for ceramic tile. It can be used on walls, floors or countertops.</p> <p>The installer will provide and install backerboard and/or green board where necessary for the installation. Customer provides setting materials – polymer enhanced must be used. (ex. Versabond or flexbond)</p> <p>Double the amount of thinset sold to customer when installing over backerboard. The backerboard must be installed in a thin layer of thinset.</p>	 <p>Backerboard</p>	Ceramic Ceramic Pilot Ctop	4/22/09 Change text on customer must provide "Flexbond" to customer must provide "Polymer Enhanced"
Option	5069	0059 BASEBOARD INSTALL (NEW OR EXISTING - CUSTOMER PROVIDES)	LF	Product		Customer purchases new baseboards for Service Provider to install.	 <p>Baseboards</p>	Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate F&I Refinished Laminate Laminate Com Laminate Tier Molding Tile Com Tile Floor Transitions Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Commercial Vinyl T&P Com Wd Click Com Vinyl Tile Wd Click Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7709	0060 BEVELING/CARVING 0060 BEVELING/CARVING (IF REQUIRED, ADD TO BASIC)	LF	N/A		Beveling or carving carpet will trim the carpet pile to the desired height and angle, adding a third dimension with depth and texture. This is done to achieve a design in the carpet or provide a finished look to the edges.		Binding	

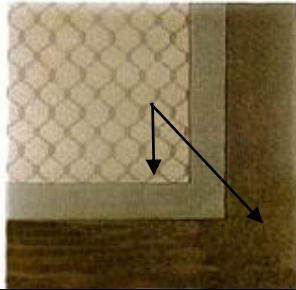
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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Option	8834	0061 BINDING 1-1/4" (ADD TO BASIC)	LF		Binding Edge	Carpet Binding is cotton or synthetic based material that is sewn to the edges of a piece of carpet or an area rug. This is done to improve how the carpet looks and to keep the edges of the carpet/rug from unraveling or becoming frayed. Sell binding to customers for those pieces of carpet that are left over from every room installation. Use these pieces as rugs in doorways and entrances to help reduce wear and tear on the installed carpet or adjoining floor, and in transition areas.	See picture above.	Binding Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster	
Option	9252	0062 BINDING 3" (ADD TO BASIC)	LF		Binding Edge	Carpet Binding is cotton or synthetic based material that is sewn to the edges of a piece of carpet or an area rug. This is the carpet rug unraveling or becoming frayed. Sell binding to customers for those pieces of carpet that are left over from every room installation. Use these pieces as rugs in doorways and entrances to help reduce wear and tear on the installed carpet or adjoining floor, and in transition areas.		Binding	
Option	7710	0063 BINDING BY HAND FOR INSIDE CORNERS (ADD TO BASIC)	EA		Binding Edge	Carpet binding is when installer attaches a long tape on the edge of the carpet to prevent fraying and give the edges more durability.		Binding	
Option	5060	0064 BORDER INSTALLATION	LF	N/A		Borders can be installed on one, both, or around all four sides following the edges of a room or inset.		Tile Com Tile Ctop&Bckspl Tile Floor	
Option	7561	0065 BUILD UP COUNTERTOP DECKING WITH PLYWOOD ONLY (INSTALLER PROVIDES)	SF		Plywood	Installer will use plywood for the countertop "decking", and then mold it to form the desired curve of the countertop. Installer provides materials.		Tile Ctop&Bkspl	
Option	5063	0066 CORK UNDERLAYMENT (INSTALLER PROVIDES)	SF		Product Adhesive	Cork is used as an underlayment (or layer) for ceramic tiles, wooden floors, and laminate floors like Pergo. Natural cork underlayment is recommended for sound reduction and stress crack protection. Installer will supply the cork and install it under the basic flooring type.		F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile	


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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
								Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	N/A	0067 CUSTOM - ADDITIONAL SINK OR COOKTOP CUTOUT	EA	N/A		Customer needs another section cutout on the countertop for an additional sink or cooktop.		Ctop	
Option	N/A	0068 CUSTOM - BAR TOPS	EA	N/A		Service Provider will install a bar top to the customer's specifications and measurements. The custom labor charge is calculated by the installer as a onetime charge, not by the surface area dimensions. Bar tops complete the look of a bar by adding a backing to an open area. Bar tops can either be flush with the bar countertop, or the countertop can have a lip and hang over the bar top, creating a ledge.		Ctop	
Option	N/A	0069 CUSTOM - BINDING OF STAIRS (MEASURE REQUIRED)	EA		Binding	Installer will bind carpet on staircase. Charges apply for each step.		Carpet Carpet F&I Carpet Rpd	


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				Customer	Installer				
Option	N/A	0070 CUSTOM - CARPET BORDERS	EA		Border	Installer will apply a border (or, as picture shows, multiple borders may be used) to customer's carpet. This is considered custom labor without standard pricing. Installer goes to jobsite to measure and calculate pricing.		Binding Carpet Carpet F&I Carpet Rpd	
Option	N/A	0071 CUSTOM - CAULK BETWEEN FLOOR AND WALL	EA		Caulk	Installer will apply caulk where the floor and wall meet. Caulk can be used to seal gaps or cracks, and protect or waterproof areas. This is considered custom labor without standard pricing. Installer goes to jobsite to measure and calculate pricing.		Ceramic Ceramic Pilot Cwall Vinyl Sheet Vinyl T&P	
Option	N/A	0072 CUSTOM - COMMERCIAL SEAM WELDING	EA	N/A		Installer will use a machine to heat the seams and join them together for vinyl flooring. This custom labor charge is based on the installer's calculations to perform the service, not based on the dimensions of a jobsite.		Vinyl Sheet Vinyl T&P	
Option	N/A	0073 CUSTOM - CUSTOM FINISH	EA		Finish	Customer requests the installer to apply a finish on wood install that is not a standard finish. May include faux wood, distressed, painted wood or cement, and can be used with Site-finished installations.		F&I Finished F&I Refinish	
Option	N/A	0074 CUSTOM - CUSTOM STAIN	EA		Stain	Installer will stain wood for customer. This is considered custom labor without standard pricing. Installer goes to jobsite to measure and calculate pricing. May include the color of stain to match cabinets or existing wood trim, for example.		F&I Finished F&I Refinish	
Option	8377	0075 CUSTOM - DELIVERY - ADDITIONAL LABOR	EA	N/A		Customer arranges for installer pickup and delivery of merchandise instead of carrying it home. Service Providers will determine the amount charged for customer deliveries.		Binding Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot Ctop Cwall F&D Carpet F&I Finished F&I Refinish Laminate	

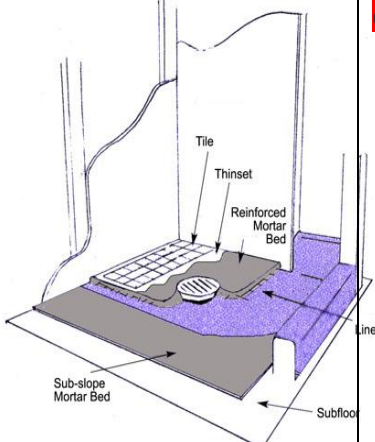
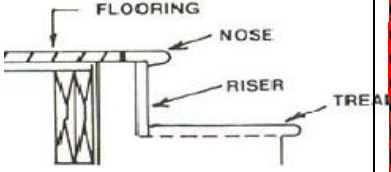
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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
								Stair Runner Vinyl Sheet Vinyl T&P Wood	
Option	N/A	0076 CUSTOM - DIAGONAL PATTERNS	EA		N/A	Flooring can be laid on the diagonal. This usually makes rooms appear larger, and can hide imperfections of the existing flooring or walls that are not at a 90° angle. Tiles are a good example of flooring that is sometimes laid on the diagonal. This is considered custom labor, and pricing is based on the Service Providers standard charge. Many times more material is needed to cut on the diagonal, so this will change the measure diagram as well as the quantity ordered.		Ceramic Ctop Cwall F&I Finished Laminate Vinyl T&P Wood	
Option	N/A	0077 CUSTOM - FLOOR GRINDING	EA		N/A	Floor grinding is a process used to prepare a cement or wood floor. It is used to remove adhesives, particles, to make a rough finish smooth, or for restoration projects.		Ceramic Ceramic Pilot F&I Finished Laminate Sheet Vinyl Vinyl T&P Wood	
Option	N/A	0078 CUSTOM - FREE FORM TILE	EA	Product		Installer will cut tile to meet an existing pattern on the floor or to create a new pattern. Charge is based on installer calculations, not on dimensions of floor.		Ceramic Ceramic Pilot Ctop Cwall	
Option	N/A	0079 CUSTOM - INLAYS AND MOTIFS	EA	Product		<p>By definition, an inlay is a section of wood or other material with a design carved into it or other colors added to it to form patterns or pictures. It creates a design that is much more creative and eye-catching than a standard floor.</p> <p>A motif is a repeated pattern throughout a flooring installation that is used with varying tile or wood colors to create a design.</p> <p>Charges are dependent on the scope of work and the Service Provider's fees.</p>	 <p>Flooring inlays</p>	Ceramic Ctop Cwall F&I Finished Vinyl T&P Wood	


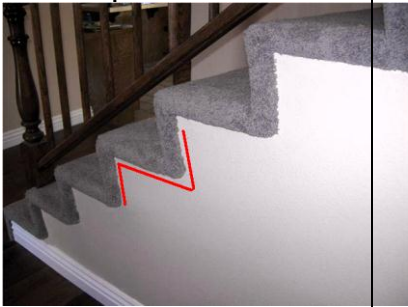
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				Customer	Installer				
Option	N/A	0080 CUSTOM - MAKE AND INSTALL DOTS	EA	Product		Service Provider will install accent tiles or "dots" for a custom design project. Dots are the individual tiles that are installed usually in the corners of tiles for added design. This custom charge is decided on by the provider, and is based on the design and the complexity or duration of a job.		Ceramic Ceramic Pilot Ctop Cwall	
Option	N/A	0081 CUSTOM - METAL, WOOD OR VINYL TRANSITIONS (INSTALLER PROVIDES)	EA		Metal	Transition strips are needed when flooring types change from room to room, but are similar thickness and height. Installer will provide and install a standard transition strip, depending on the flooring material.		Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot F&I Finished Laminate Sheet Vinyl Stair Runner Vinyl T&P Wood	
Option	N/A	0082 CUSTOM - OTHER PATTERN INSTALLATION	EA	N/A		Service Provider will charge a fee for installing the new floor to create a design pattern outside of the typical installation. Frequently the customer will work with a Designer to draw a blueprint of the design prior to the installer beginning the work.		Ceramic Ctop Cwall F&I Finished Laminate Vinyl T&P Wood	
Option	N/A	0083 CUSTOM - RAMPING	EA		Subfloor	Service Provider will install an incline to a doorway for alternative access (possibly over steps).		Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot F&I Finished Laminate Vinyl Sheet Vinyl T&P Wood	
Option	8378	0084 CUSTOM - REINSTALL EXISTING QUARTER ROUND	EA	N/A		To install a new floor, all existing quarter round must be removed. If the quarter round is in good condition, the installer can simply replace it after the new material is installed and ready to be walked on.		Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot Cwall F&I Finished F&I Refinish Laminate Stair Runner Vinyl Sheet Vinyl T&P Wood	
Option	N/A	0085 CUSTOM - REMOVE	EA	N/A		Some tile is installed on a mud bed,		Ceramic	


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		TILE ON MUD BED				such as on a countertop or bath. The removal process is more complex than removing tile from a mortar base.		Ceramic Pilot Ctop Cwall	
Option	8379	0086 CUSTOM - REPAIR TO SUBFLOOR	EA		N/A	The sub floor is the wood or concrete underneath the existing floor that gives the floor stability. Sometimes sub floors are damaged due to water, fire, termites, etc. The customer's damaged sub floor must be repaired before new material is installed. In many cases, the old flooring is completely removed to ensure the new material is installed on a level, stable surface.		Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot F&I Finished Laminate Vinyl Sheet Vinyl T&P Wood	
Option	N/A	0087 CUSTOM - SHOWER OR WET WORK	EA		N/A	Service Provider will charge an additional amount for repair or modifications done on or around an area with high moisture or water such as a bath or kitchen before an installation can begin.		Ceramic Cwall	
Option	N/A	0088 CUSTOM - STEP INSTALLATION	EA		N/A	Service Provider will install material on stairs; charges will be driven by the quantity of steps and the installer's fees for custom labor.	 Cap and band box steps with upholstered skirt boards	Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot F&I Finished Laminate Vinyl Sheet Wood	

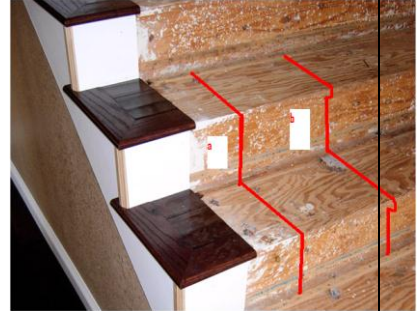
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							 <p>This stair case is almost identical to #2 but has an added feature. The skirt boards have been upholstered. Although not often, an installer will sometimes be requested to do this, especially if this is how the installation being replaced was done. This eliminates the need for painting or replacing the original skirt board from the damage of having carpet on it. This method of installing stairs is very laborious and time consuming doubling the installation time where the skirt boards not covered in this scenario. The arrow indicates the covered skirt boards.</p> <p>Waterfall upholstered one side</p>  <p>This staircase shows a waterfall type installation, but in this case not box. It meets a vertical surface on one side but has an open end on this side that must be custom wrapped and upholstered in a uniform fashion. This type of stair will add about 1-2 hours labor to the normal waterfall box step. Many times installers will</p>		


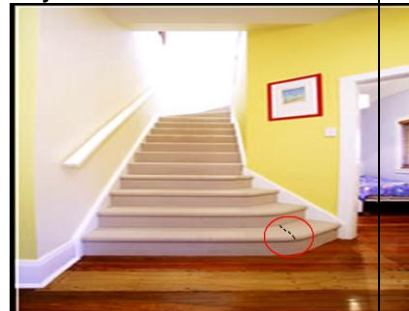
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							<p>have to fabricate an extension to wrap the carpet to (note red line). This can add an additional hour or so. Although you can see spindles in this photo, they are irrelevant as labor charges go, as they are elevated and do not interfere with upholstering the side of the step. In some cases this process will be repeated if open on both sides of the staircase. Also note worthy is that sometimes it will only be the first 3, 4 or 5 steps then the remainder of the staircase may be boxed on both sides.</p> <p>Pie Steps (Waterfall)</p>  <p>These are steps often in addition to other forms of steps (in this case, waterfall box) that are used to make a 180 degree turn. Because of the geometric shape they require an additional amount of carpet and can be very challenging when patterns are involved. Pie steps add a minor degree of installation effort with solids and that increases with patterns. They can also be found on</p>		


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				Customer	Installer				
							<p>steps that are cap and band and can sometimes require the cap and band technique to be installed. In this example they are waterfall.</p> <p>Stair Runner insert</p>  <p>This type of prefabricated stair with an oak faux edging will require a Stair Runner type of carpet installation. Once carpeted, this will simulate the effect of a real oak wood tread that runs under the carpet. From a carpet install point of view it's no major task. The steps will either be installed in a waterfall box step fashion (shown in figure a) or a cap and band (shown in figure b). The faux oak edging acts as the vertical surface that the carpet will tuck to. No different than a skirt board or wall.</p> <p>Cap and band winding Stair Runner</p>		

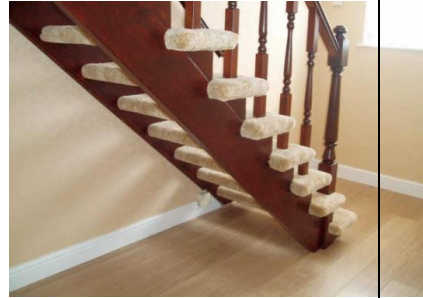
2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
							 <p>This staircase is found in more elegant homes. The foundation is of solid oak. The carpet has been installed maintaining an equal distance from the wall on the right and the iron spindles on the left in the photo. Each step can either be bound as in this case or turned and tacked to leave a finished side edge. Each step must be done one at a time. It is impossible to install a premade Stair Runner in this scenario and must be custom measured and cut for each individual step. Depending on pattern goods or solid color this job can take an average of 1 and 1/2- 2 days to complete when done properly.</p> <p>Cap and Band box steps with convex curved stairs that widen as they descend</p>  <p>This stair case is also requires time consuming custom labor, at least for</p>		


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							<p>the first 4 steps in this scenario. There are occasions whereas each step continues to narrow as the staircase ascends. Here again each step must be individually custom upholstered. It will require and enormous amount of carpet to cover the tops of each curved step or each step will have a seam. Customers should be given the option at point of sale. Seam would be in the vicinity of the red circled area. However it is most unorthodox to have a seam on steps but may be the option chosen by the price conscious consumer.</p> <p>Floating steps or open steps</p>  <p>This type of stair construction is designed to give a more open feel to an otherwise closed in area that traditional steps tend to take up. This is probably the next to most difficult type of stairs to install. Difficulty can be added when one or both sides require the installer to upholster through spindles in conjunction with wrapping an open step. With these types of steps, not only must the finish job look cosmetically pleasing from the top, the same is true from the bottom as most of the steps are visible from the underside. Each step will have a seam where the carpet unites. This seam cannot be done with traditional seaming equipment</p>		



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							<p>and must be stapled or glued, which is often the case when the treads are metal. It will take the average installer a full day to install these steps in a quality manner. Add an additional day if they wrap through spindles or if they are constructed of steel.</p> <p>Floating steps with one side custom wrapped through spindles on one side</p>  <p>These are pretty much the same as example ten with added customer wrapping through spindles and an outer ledge.</p> <p>Spiral floating stairs (constructed of steel)</p>		



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							 <p>These are of the most challenging of all staircases for carpet installers. Each stair must be individually wrapped and glued on. This is particularly difficult when reuniting cut edges. Often installers will suggest the customer have a carpenter glue wood to the metal to allow him a substrate to tack to with the upholstery stapler. When joining the seams often times, depending on humidity the glue does not have a fast grab and the installer has to resort to holding the seam together with fingers until it grabs. Allow at least 2 full days for a set of steps like these. Sometimes these are the only source for reaching the upper levels of some homes. These also present a challenge to get large rolls of carpet up stairs to do bedrooms and lofts.</p> <p>Bull Nose Step</p>		



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				Customer	Installer				
							 <p>The first step illustrates a bull nose step. Most often there will only be one of these per home. This has a rounded finish on both sides and requires some custom upholstery. In this example the installer had to match the pattern and has done so quite well, this can add to the degree of difficulty. Most installers can do this in about an hour or two.</p> <p>Stage or platform steps cap and band (in this case)</p>  <p>These are some examples of stages or platforms. Traditionally found in churches or home theaters. Generally installers charge by the lineal foot of the custom wrapped perimeter.</p> <p>Bull nose step with center newel and circled by spindles or (birdcage)</p>		


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				Customer	Installer				
							 <p>This example shows what is commonly referred to as a birdcage by flooring installers. This requires a tedious effort to fully cover between each spindle and around the center newel with carpet. This application will take most installers around 2-3 hours for this one step, when done properly.</p>		
Option	8380	0089 CUSTOM - TRIMMING EXTERIOR DOORS	EA	N/A		When new flooring is installed, sometimes the height of the new floor is higher than the existing floor, causing the exterior doors to no longer open and close. Installers must carefully cut the bottom of the door to fit the height of the floor, but also allow room to apply a weather strip at the bottom to seal the gap.		Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot F&I Finished F&I Refinish Laminate Stair Runner Vinyl Sheet Vinyl T&P Wood	
Option	8381	0090 CUSTOM - TRIMMING INTERIOR POCKET DOORS	EA	N/A		When new flooring is installed, sometimes the height of the new floor is higher than the existing floor, causing the interior doors to no longer open and close. Installers must carefully cut the bottom of the door to fit the height of the floor.		Carpet Carpet F&I Carpet Rpd Ceramic Ceramic Pilot F&I Finished F&I Refinish Laminate Stair Runner Vinyl Sheet Vinyl T&P Wood	
Option	N/A	0091 CUSTOM - TRIP CHARGE	EA	N/A		During the customer's installation, the Service Provider may be required to travel back and forth to the job site.	Example 1: Customer changes mind on grout color, and installer must send a member of his/her crew to the	Binding Carpet Carpet F&I	

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						Additional trips may incur a charge if it is not due to the installer, and in some cases the installer must provide the retail as the trip charge falls outside of the normal scope of the job. Trip charges should be the exception to an installer's work, not the standard. It is important for stores/contact centers to notate requests for trip charges in the note section of the order to track usage.	store to pick up correct color. Example 2: Customer requests installer use Pre-sealed grout for tile install.	Carpet Rpd Ceramic Ceramic Pilot Ctop Cwall F&D Carpet F&I Finished F&I Refinish Laminate Stair Runner Vinyl Sheet Vinyl T&P Wood	
Option	N/A	0092 CUSTOM - WINDOW SILL	EA		N/A	Service Provider will charge an additional amount for repair or modifications done on the window sill to complete an installation.		Ctop Cwall	
Option	7557	0093 CUTOUT FOR ELECTRICAL OUTLETS	EA		N/A	Service Provider will create an opening per building standards for an electrical outlet (sometimes referred to as a receptacle), but will not install the actual outlet.		Tile Ctop&Bckspl	
Option	5044	0094 DIAGONAL INSTALLATION (ADD TO BASIC)	SF		N/A	Flooring can be laid on the diagonal. This usually makes rooms appear larger, and can hide imperfections of the existing flooring or walls that are not at a 90° angle. Tiles are a good example of flooring that is sometimes laid on the diagonal. This is considered custom labor, and pricing is based on the Service Providers standard charge. Many times more material is needed to cut on the diagonal, so this will change the measure diagram as well as the quantity ordered.		F&I Finished F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Ctop&Bckspl Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	6939	0095 DISCONNECT/RECONNECT	EA		N/A	When floors are installed in a kitchen or bath area, many times plumbing	Examples include dishwashers, washing machines, and toilets.	Laminate Tier Tile Ctop&Bckspl	

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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
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		PLUMBING - USE PLUMBING SKU (NOTE: IF YOUR STORE DOES NOT HAVE A PLUMBING SKU THEN USE THIS OPTION TO SELL SERVICE AND ADVISE FLOORING COMPANY TO COORDINATE DISCONNECT/RECONNECT WITH THEIR PLUMBER)				disconnect/ reconnects are necessary. Flooring Service Providers may not hold a plumbing license, so THD Associate must add a separate labor SKU to the order for this. If the Flooring Service Provider can perform the service, a set retail is applied for each item requiring connection.		Tile Floor Wd Click Wd Click Tier Wd N/G/J Tier	
Option	8304	0097 EDLP F&I - WHOLE HOUSE (OFFER NOT VALID ON GLUE DOWN)	EA	N/A		Everyday low price for the 72 HR F&I carpet program of a whole house over 30 sq yds. Offer does not apply to glue down installations.		Carpet F&I	
Option	8278	0099 EDLP - WHOLE HOUSE (OFFER NOT VALID ON GLUE DOWN)	EA	N/A		Everyday low price for the basic carpet program of a whole house over 30 sq yds. Offer does not apply to glue down installations.		Carpet Carpet Quick Carpet Rpd	
Option	7551	0100 EMBOSSED - LEVEL OVER EXISTING VINYL THAT HAS BEEN STRIPPED BY THE CUSTOMER (CUSTOMER PROVIDES)	SF	Product		Existing patterns may be visible through new floors. Adding an additional coat over existing flooring helps to add a barrier so the new floor design stays intact.		Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile	
Option	7526	0101 EXTERIOR GLUE DOWN INSTALLATION WHERE DRY AND TEMPERATURE STAYS ABOVE 65 DEGREES (INSTALLER PROVIDES EXTERIOR GLUE - ADD TO BASIC GLUE DOWN OPTION)	SY		Adhesive	Service Provider will use the appropriate adhesive to glue down carpet for outdoor projects. Add to basic installation option.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster	
Option	9299	0102 FAUCET HOLES (EACH ADDITIONAL HOLE EXCEEDING BASIC)	EA	N/A		Tile Countertop or Wall needs and additional faucet holes cut that was not on original plans.	An example of this may be the addition of a hot water spout or soap dispenser. 	Stop Cwall	
Option	5096	0103 FEES (HARD ACCESS WALK UP FEE FOR HARD TO MANEUVER STAIRCASES AND LANDINGS OR ELEVATOR ACCESS)	EA	N/A		Due to very large and cumbersome products, flooring can sometimes require special handling fees. Refer to the detailed rules on situations that may apply. <u>Rules:</u>		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Vinyl Sheet	

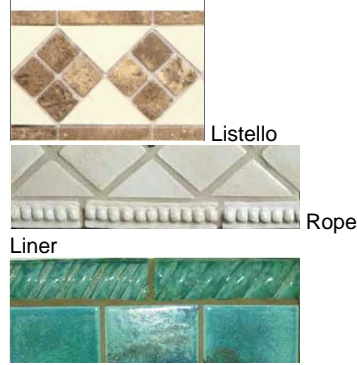
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						1. Carry up to third floor or above of carpet rolls 12' x 40' or larger 2. Carry up to third floor or above of sheet vinyl rolls 12' x 25' or larger 3. Restricted Access – situations where installers are unable to work with materials within the install area and must return to ground level to make cuts (Most deliveries are provided through HD third party deliveries which allows for additional charges to carry in and will place in room for acclimation,)		Vinyl Sheet Com	
Option	5097	0104 FEES (LOCAL ACCESS - FERRY, MOUNTAIN, ETC.)	EA	N/A				Tile Bckspl Tile Floor Wd Click	
Option	5098	0105 FEES (PARKING - QUANTITY X \$1.00)	EA	N/A				Laminate Com Tile Bckspl Tile Com Tile Floor Wd Click Wd Click Com Wd N/G/J Com	
Option	5099	0106 PERMIT AND ADMINISTRATIVE FEE (QTY X \$1.00)	EA		Permit	Some city ordinances require a permit before an installation can begin. The Service Provider is responsible for obtaining all necessary permits, and the customer is responsible for reimbursing the provider.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Disaster F&I Finished F&I Laminate F&I Refinish Laminate Com Stair Runner Tile Bckspl Tile Com Tile Ctop&Bckspl Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Com Wd N/G/J Com Wood Cick	
Option	5048	0107 FURNITURE MOVING (UP TO 6 PIECES PER ROOM)	EA	N/A		Furniture includes chairs, couches, and entertainment centers. Furniture moved typically does not include fish tanks, and large/heavy or antique		Carpet Carpet F&I Carpet Quick Carpet Rpd	

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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
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						items. Installer will move all furniture out of the room where flooring will be installed, and will replace after install is complete. Charge is by room.		Carpet TMaster Disaster F&I Finished F&I Laminate F&I Refinish Laminate Com Laminate Tier Restretch Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5049	0108 FURNITURE MOVING (A PER ROOM CHARGE FOR ROOMS CONTAINING MORE THAN 6 PIECES AND/OR HEAVY ITEMS)	EA		N/A	This fee is for moving furniture per room. This fee will be charged in place of option #0107 for rooms containing more than 6 pieces of furniture and/or heavy items		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Disaster F&I Finished F&I Laminate F&I Refinish Laminate Com Laminate Tier Restretch Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7558	0109 GROUP A TILE PATTERNS FOR BACKSPLASH INSTALLATION (PANELS 3, 7, 8, 10 - ADD TO BASIC)	SF		N/A	Service Provider will install tile in the same pattern format that the customer has selected from the Tile Backsplash display in the kitchen department. Tile selections are placed into one of three	See Tile Solutions Backsplash Panel Program, Class #3531 for detailed information.	Tile Ctop&Bckspl	

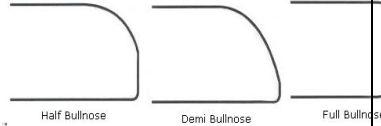

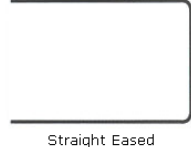
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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
						pricing groups (A, B, or C). Panels are sold by the square foot. These prices are in addition to basic. The pre-determined pattern designs are for backsplash installations.			
Option	7559	0110 GROUP B TILE PATTERNS FOR BACKSPLASH INSTALLATION (PANELS 4, 5, 6, 9, 11, 12, 14, 16 - ADD TO BASIC)	SF	N/A		Service Provider will install tile in the same pattern format that the customer has selected from the Tile Backsplash display in the kitchen department. Tile selections are placed into one of three pricing groups (A, B, or C). Panels are sold by the square foot. These prices are in addition to basic. The pre-determined pattern designs are for backsplash installations.	See Tile Solutions Backsplash Panel Program, Class #3531 for detailed information.	Tile Ctop&Bckspl	
Option	7560	0111 GROUP C TILE PATTERNS FOR BACKSPLASH INSTALLATION (PANELS 1, 2, 13, 15 - ADD TO BASIC)	SF	N/A		Service Provider will install tile in the same pattern format that the customer has selected from the Tile Backsplash display in the kitchen department. Tile selections are placed into one of three pricing groups (A, B, or C). Panels are sold by the square foot. These prices are in addition to basic. The pre-determined pattern designs are for backsplash installations.	See Tile Solutions Backsplash Panel Program, Class #3531 for detailed information.	Tile Ctop&Bckspl	
Option	5061	0112 LISTELLO, ROPE LINER, HALF ROUND, COVE OR TRIM/TRIM MOLDING INSTALLATION	LF	Product		Listello is a ceramic Wall Liner typically used for a border or chair rail. Rope Liner Customer must purchase the material for the border and the Service Provider will install based on linear footage of the area.		Tile Com Tile Ctop&Bckspl Tile Floor	
Option	7711	0113 MITER CORNER (ONLY FOR 3" WIDE FABRIC)	EA	N/A		For the Carpet Binding program. Angled corners for finishing the bound rug.		Binding	
Option	7527	0114 MOBILE HOME CHARGE AND/OR WALLS BUILT ON TOP FLOORING	SF	N/A		If the Service Provider is installing material within a mobile home, an extra charge is incurred. Typically charged when removing carpet from a mobile home and/ or when installing any product where carpet previously		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Laminate	

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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
						existed. When mobile homes are built the flooring is installed and then walls are set on top so it is more difficult to remove existing carpet and install new product with finished perimeter. As well as when installing carpet, it is harder to stretch carpet, power stretchers cannot always be utilized, some jobs must be kicked in to avoid damage to walls which makes it more difficult to complete install without liability.		Laminate Com Laminate Tier Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile	
Option	5059	0115 MUD BED INSTALL (INSTALLER PROVIDES - ADD TO BASIC)	SF		Mortar	A mud bed is also referred to as a "mortar bed". It is the final layer or "slab" upon which tile is installed. Typically seen for shower floors.		Tile Com Tile Ctop&Bckspl Tile Floor	
Option	7172	0116 MVP - MOISTURE VAPOR PROTECTION FOR GLUE DOWN INSTALLS OVER CONCRETE (INSTALLER PROVIDES PRODUCT AND ADHESIVE)	SF	MVP	Adhesive	Service Provider will install a layer of moisture barrier to help protect product from warping and damage from excessive moisture. Bostik Vapor Protection Adhesives and products should be used.		F&I Finished Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7568	0117 ORDERS \$0.00 - \$34,999.99 RETAIL	EA		Product	This is for F&I Commercial Programs only. Descriptions of installation should be entered under special notes. The retail is set at a dollar. A Qty should be entered for the appropriate line option so the job totals the quoted amount. The correct line option should be used to ensure the installer gets paid their correct cost.		PRO	
Option	7569	0118 ORDERS \$35,000 - \$99,999.99 RETAIL	EA		Product	This is for F&I Commercial Programs only. Descriptions of installation should be entered under special notes. The retail is set at a dollar. A Qty should be entered for the appropriate line option so the job totals the quoted amount. The correct line option should be used to ensure the installer gets paid their correct cost.		PRO	
Option	7570	0119 ORDERS OVER \$100,000.00 RETAIL	EA		Product	This is for F&I Commercial Programs only. Descriptions of installation should be entered under special notes. The retail is set at a dollar. A Qty should be entered for the appropriate line option so the job totals the quoted amount. The correct line option should be used to ensure the installer		PRO	

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Option	9300	0121 POLISHED BULLNOSE EDGE (STONE)	LF	Product		gets paid their correct cost. When the top edge of the side of the stone is rounded, and the bottom edge is straight, this is referred to as bull nosed. Service Provider will polish edges of the countertop (different method/tool used if bull nosed vs. round, straight or flat).		Ctop Cwall	
Option	9301	0122 POLISHED ROUND OVER TOP EDGE (STONE)	LF	Product		Round over top edge refers to countertop edges that are curved from top to bottom, and create a space between countertop and cabinet. Service Provider will polish edges of the countertop (different method/tool used if bull nosed vs. round, straight or flat).	 Round over top Edge	Ctop Cwall	
Option	9302	0123 POLISHED STRAIGHT FLAT EDGE (STONE)	LF	Product		When the top edge of the side of the stone is square and flat, this is referred to as straight edge. Service Provider will polish edges of the countertop (different method/tool used if bull nosed vs. round, straight or flat).	 Straight Eased	Ctop Cwall	
Option	7173	0124 POLY MOISTURE BLOCK - 6 MIL (REQUIRED ON FLOATING FLOOR INSTALLS OVER CONCRETE, EXCEPT WHEN 3-N-1 BARRIER IS USED - INSTALLER PROVIDES POLY) 0124 POLY MOISTURE BLOCK - 6 MIL (REQUIRED ON ALL FLOATING FLOOR INSTALLATIONS OVER CONCRETE SUBFLOOR) (INSTALLER PROVIDES POLY) TEXT REVISED 4/20/10	SF		Poly	Service Provider will install a layer of moisture barrier to help protect the laminate from warping and damage from excess moisture. Many woods/laminates have a moisture block, be sure to check if that is sufficient for the customer's jobsite conditions. Installer provides poly. On installs over concrete the 6 Mil Poly is no longer required when the 3-n-1 Barrier Product is used. QEP guarantees a moisture barrier with their product. This does not apply to the 2 in 1 or any flooring with a cushion which still requires poly. 3-n-1 moisture barrier protects up to 5%.	Moisture Barrier, Cork, and Foam underlayment	Laminate Com Laminate Tier Vinyl Click Vinyl Glue Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	4/20/10 Changed text to reflect 3-n-1 including moisture barrier
Option	9556	0125 PRE-MADE DOT INSTALLATION	EA	Product		Service Provider will install accent tiles or "dots" for a custom design project. Dots are the individual tiles that are installed usually in the corners of tiles for added design. This custom charge is decided on by the provider, and is based on the design and the complexity or duration of a job.		Ceramic Ctop Cwall	
Option	5074	0126 RAMPING PER	EA		Leveler	Service Provider will install an incline		Carpet	

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		DOORWAY (MATERIAL AND LABOR UP TO 1" TRANSITION AND 48" WIDTH)				to a doorway for alternative access (possibly over steps).		Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Molding Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier Wood Transition	
Option	8833	0127 REMOVE AND HAUL AWAY CARPET AND PAD	SF	N/A		Service Provider will pull up existing carpet and pad and will prepare the sub floor for the new material that will be installed. Charge includes haul away. Installer will transport and dispose of customer's existing carpet and carpet pad.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Stair Runner	
Option	5052	0128 REMOVE AND HAUL AWAY NAIL DOWN WOOD	SF	N/A		Service Provider will pull up existing, nailed down hardwood flooring and dispose of it. Charges are different for glue down and nail down due to complexity and time involved.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com	

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				Customer	Installer				
Option	5051	0129 REMOVE AND HAUL AWAY CARPET AND PAD (GLUE DOWN)	SF	N/A		Service Provider will pull up existing glue down carpet and pad will prepare the sub floor for the new material that will be installed. Charge includes haul away. Installer will transport and dispose of customer's existing carpet and carpet pad.		Wd N/G/J Tier Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Stair Runner Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7554	0130 REMOVE AND HAUL AWAY TILE OR STONE COUNTERTOP/WALL (INCLUDING BASE)	SF	N/A		Service Provider will pull up existing tile or stone installed on the wall and/or bath/kitchen countertop and dispose of it.		Tile Ctop&Bckspl	
Option	5055	0131 REMOVE AND HAUL AWAY TILE OR STONE (OVER BACKERBOARD OR CONCRETE)	SF	N/A		Service Provider will pull up existing tile or stone flooring installed over backerboard or concrete and dispose of it.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Bckspl Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	






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				Customer	Installer				
Option	5054	0132 REMOVE AND HAUL AWAY FLOATING OR LOOSE LAY FLOOR (CLICKLOCK, GLUE-JOINT, SELF ADHESIVE PLANK)	SF	N/A		Service Provider will pull up existing hardwood or laminate flooring and dispose of it. "Floating" mean material was not glued or nailed down. Charges are different for glue down and nail down due to complexity and time involved.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5056	0133 REMOVE AND HAUL AWAY GLUED DOWN SHEET VINYL OVER CONCRETE FLOOR IN ACCORDANCE WITH MOLD, ASBESTOS AND LEAD PAINT POLICY (MALP) AS DETAILED IN THE SERVICE PROVIDER REFERENCE GUIDE (SPRG)	SF	N/A		Service Provider will pull up existing, glued down vinyl products that were installed over a cement floor and dispose of it. Up to two layers included in charge if no substrate in between layers – for each additional layer - Extra charges may apply if several layers of existing flooring must be removed before installation may begin. Some material must be handled in a specific manner if it is considered hazardous waste.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	9/11/09 updated description to include text referring to MALP & SPRG from old hazardous materials
Option	5057	0134 REMOVE AND HAUL AWAY GLUED DOWN VINYL (SHEET AND TILE) OVER WOOD FLOOR (EACH PRODUCT LAYER OF SUBFLOOR AND VINYL) IN ACCORDANCE WITH MOLD,	SF	N/A		Service Provider will pull up existing, glued down vinyl products that were installed over a wood floor and dispose of it. Extra charges may apply if several layers of existing flooring must be removed before installation may begin. Some material must be		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate	9/11/09 updated description to include text referring to MALP & SPRG



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				Customer	Installer				
		ASBESTOS & LEAD PAINT POLICY (MALP)AS DETAILED IN THE SERVICE PROVIDER REFERENCE GUIDE (SPRG)				handled in a specific manner if it is considered hazardous waste.		Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	from old hazardous materials
Option	5053	0135 REMOVE AND HAUL AWAY GLUED DOWN WOOD	SF	N/A		Service Provider will pull up existing, glued down hardwood flooring and dispose of it. Charges are different for glue down and nail down due to complexity and time involved.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	136	0136 PLACE HOLDER	EA	N/A				Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Laminate	
Option	7555	0136 REMOVE AND HAUL AWAY LAMINATE/SOLID SURFACE COUNTERTOP/WALL	SF	N/A		Service Provider will pull up existing laminate flooring, countertop, and/or wall and dispose of it.		Tile Bckspl Tile Ctop&Bckspl	



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				Customer	Installer				
Option	7720	0139 CAPPED ENDS FOR STAIR RUNNERS	EA		Capping	For the Carpet Binding program to finish a Stair Runner with a design on the ends. Additional linear feet must be ordered for custom length Stair Runners so that the borders may be removed from the additional length and attached to the end of the Stair Runner as end caps. You may choose to cap one or both ends for an additional charge.	 <p>Single Cap</p>  <p>Double Cap</p>	Binding	
Option	7721	0140 RUG BACKING	SF	?	?	The under surface of a rug is usually very rough. Service Provider will install a soft, gripping material underneath the area rug to protect the floor below and keep the rug flat to prevent tripping.	 <p>Rug Backing</p>	Binding	
Basic Price List	7463	0141 BSC SND,STN,2 COATS FNSH 0141 BASIC SAND / STAIN / APPLY 2 COATS POLYURETHANE	SF	Cleaner	Stain Finish	For Site Refinished wood installations, installer will sand or smooth the wood, then apply stain to tint the wood. 2 finishing coats are to protect and seal the wood.		F&I Refinish	
Basic Price List	7464	0142 BSC SND,STN,3 COATS FNSH 0142 BASIC SAND / STAIN / APPLY 3 COATS POLYURETHANE	SF	Cleaner	Stain Finish	For Site Refinished wood installations, installer will sand or smooth the wood, then apply stain to tint the wood. 3 finishing coats are to protect and seal the wood.		F&I Refinish	


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				Customer	Installer				
Basic Price List	7465	0143 BSC SCREEN & TOP COAT 0143 BASIC SCREEN AND TOP COAT WOOD FLOOR	SF	Cleaner	Sealer	For Site Refinishing program where Service Provider will perform light buffing, and apply a light sealer or top coat.		F&I Refinish	
Option	5066	0144 SEAL GROUT 1 COAT (CUSTOMER PROVIDES)	SF	Sealer		When installing tile or stone, the last step in the process is to apply a sealant to protect the grout from stains and marks that may happen during every day usage. Customer will supply sealer and apply 1 coat to the newly installed grout.		Tile Bckspl Tile Com Tile Ctop&Bckspl Tile Floor	
Option	5067	0145 ADDITIONAL SEALING OF TILE/NATURAL STONE - ADD 1 ADDITIONAL COAT OF SEALER (CUSTOMER PROVIDES)	SF	Sealer		This option to be sold for additional coats of sealant need above what is included in basic. When installing tile or stone, the last step in the process is to apply a sealant to protect the material from stains and marks that may happen during every day usage. Customer will supply sealer and apply 1 coat to the newly installed floor. This is used often for tile countertops or backsplashes, as well as floors.		Tile Bckspl Tile Com Tile Ctop&Bckspl Tile Floor	2/3/09 Changed to customer provides sealer
Option	5068	0146 ADDITIONAL SEALING OF TILE/NATURAL STONE - ADD 2 COATS OF SEALER (CUSTOMER PROVIDES)	SF	Sealer		This option to be sold for additional coats of sealant need above what is included in basic. When installing tile or stone, the last step in the process is to apply a sealant to protect the material from stains and marks that may happen during every day usage. Customer will supply sealer and apply 2 coats to the newly installed floor.		Tile Bckspl Tile Com Tile Ctop&Bckspl Tile Floor	
Option	7831	0147 SEAMING FOR OVERSIZED AREA RUGS	LF	N/A		When carpet is bound, it may be necessary to seam two or more pieces of carpet to complete an area rug.		Binding	


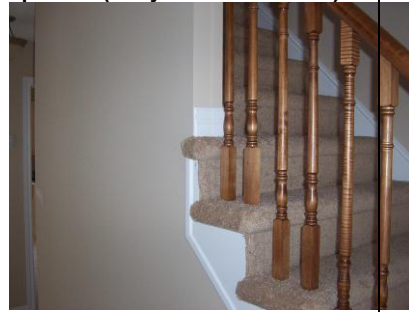
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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions
				Customer	Installer				
Option	5070	0148 SHOE OR QUARTER ROUND INSTALL (NEW OR EXISTING - WOOD, PLASTIC OR FLEXIBLE - CUSTOMER PROVIDES)	LF	Molding		<p>Both are referred to as "finished trim" and are used interchangeably by many people. <u>Shoe molding</u> is typically 3/8" to 5/8" thick and from 1/2" to 1" high; used to hide visible gaps between the floor and wall or baseboard; flexible enough to conform to irregular surfaces.</p> <p><u>Quarter (1/4) Round</u> is one quarter of a full round; from 1/2" to 1"; not as flexible but used as shoe in some areas.</p> <p>All existing trim is removed during the floor prep before the installation begins. Customer purchases and prepares molding for the Service Provider to install after new flooring is laid.</p>	 <p>Molding/1/4 Round Shoe</p>	Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate F&I Refinished Laminate Com Laminate Tier Molding Tile Com Tile Floor Transitions Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5071	0149 SHOE OR QUARTER ROUND INSTALL (NEW OR EXISTING - FINISHED WOOD, PLASTIC OR FLEXIBLE - INSTALLER PROVIDES)	LF		Molding	<p>Installer will provide molding and install it after flooring install is complete for a more finished look.</p>		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate F&I Refinished Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5064	0150 SKIM COAT EXISTING VINYL OR ROUGH CONCRETE (INSTALLER)	SF		Skim Coat	<p>Existing patterns may be visible through new floors. Adding an additional coat over existing flooring</p>		Carpet Carpet F&I Carpet Quick	

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				Customer	Installer				
		PROVIDES)				helps to add a barrier so the new floor design stay intact. The coat fills in pits, nails, concrete bumps.		Carpet Rpd Carpet TMaster Ceramic F&I Finished F&I Laminate Laminate Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7832	0151 SPECIAL FRINGE EDGES (ADD TO BASIC SERGING)	LF		Fringe	Customer requests the installer to add a special edge to the carpet install to deter fraying or for design purposes.		Binding	
Option	7833	0152 SPECIAL WOOL SERGED EDGES (ADD TO BASIC SERGING)	LF		Edging	Customer requests the installer to add a special edge to the carpet install to deter fraying or for design purposes.		Binding	
Option	7834	0153 SPECIALTY CUTTING (ROUND, OVAL PER DIAGRAM - OVER 64 SF)	EA	N/A		If the installer must custom-cut material, the Service Provider sets the charge for the extra workmanship.		Binding	
Option	7835	0154 SPECIALTY CUTTING (ROUND, OVAL PER DIAGRAM - UNDER 64 SF)	EA	N/A		If the installer must custom-cut material, the Service Provider sets the charge for the extra workmanship.		Binding	
Option	7535	0155 STEP INSTALLATION (BOX OR WATERFALL)	EA	Product	Tack Strip Staples	Installer will install material customer has purchased from THD on steps, whether with straight angles as a box-style or with a lip as in the waterfall step.	Waterfall  Waterfall boxed. Carpet does not contour the lip of the tread as it extends past the riser below. Installed from one tread up and over the riser smoothly to the next tread. Typically the easiest type of staircase to install	Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster	

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				Customer	Installer				
							Cap and Band box step  <p>Carpet is installed in a fashion that contours the exact shape and form of the stair construction and is upholstered under the bull nose or overhang of the tread from the riser. It falls in the box step category because it meets two vertical surfaces on each side. It is stapled where the tread meets the riser before covering over the next tread and the process is continued uniformly. Also know as Hollywood or contouring. This method is slightly more difficult than a waterfall installation</p>		
Option	7536	0156 STEP INSTALLATION (INCLUDES SPINDLES AND STRINGERS)	EA	Product	Tack Strip Staples	Install material customer has purchased on steps that has to be cut around spindles	Spindles Stringers Cap and Band one side open with spindles (Hollywood or Contour)  <p>This type is much like #2, but with one side open and upholstered through spindles. In this case there are 2 spindles for each stair. This is one of the more difficult and time consuming types of stair upholstery. Some homes will require this to be done for every step, some as in this case are just the last 4 or 5 and</p>	Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster	


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				Customer	Installer				
							occasionally this will be the model on both sides all the way up. The average staircase has 13 steps.		
Option	5065	0157 SUBFLOOR PREPARATION REQUIRING MORE THAN ONE 25LB BAG OF LEVELER. THIS LABOR IS CHARGED PER 25LB BAG AND CAN ONLY BE ASSESSED AFTER THE INSTALLATION HAS BEGUN. (YOU MAY INCUR ADDITIONAL EXPENSES - INSTALLER PROVIDES)	EA		Leveler	If the sub floor at the customer's jobsite is not even throughout, before new flooring is installed the surface must be made level. Many times a room requires more than one bag of "leveler", which is a product that when applied to the sub floor, fills in any lower areas or gaps to make the sub floor even.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7530	0158 TACK STRIP INSTALL WITH FAST SETTING GLUE (INCLUDES DRILLING AND PINNING IF NEEDED)	LF		Tack Strip Glue	Tack strip holds the edge of the carpet nearest the wall strongly in place when being installed over tile or concrete. Installer will provide the adhesive to secure the tack strip to the sub floor. Only to be charged when concrete will not hold tack strip or installing over tile floor and on concrete steps. No limit on linear footage provided by Service Provider. No charge for tack strip on new construction job sites.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Stair Runner	
Option	5072	0159 TILE BASE INSTALLATION (CUSTOMER PROVIDES)	LF	Product		Service Provider will install a new tile base around edge of wall where floor meets the wall.		Tile Com Tile Floor	
Option	6940	0160 TOILETS - REMOVE AND REPLACE (INSTALLER PROVIDES NEW WAX RING, TOILET BOLTS, FLEXIBLE SUPPLY LINE - LOCAL LICENSING AND CODES MAY APPLY)	EA		Wax Ring Bolts Supply Line	Installer will remove toilet for flooring installation if licensed. If not, will outsource to a contractor to perform the work. Toilet will be replaced after install is complete.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Com Tile Floor	



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				Customer	Installer				
								Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5078	0161 TRAVEL BETWEEN 31 AND 50 MILES FROM STORE (ONE TIME CHARGE PER INSTALLATION)	EA	N/A		Our customers sometimes purchase an installation from stores that are not close to the jobsite. Additional fees may incur if an installer must travel over 30 miles from the store to complete an installation. The schedule of fees for mileage will be documented in the installer's Service Level Agreement (SLA).		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Design Disaster F&I Finished F&I Laminate F&I Refinished Laminate Com Laminate Tier Molding Restretch Stair Runner Tile Bckspl Tile Com Tile Ctop&Bckspl Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier Wood Transition	
Option	5079	0162 TRAVEL OVER 50 MILES (ONE TIME CHARGE PER MILE)	EA	N/A		Our customers sometimes purchase an installation from stores that are not close to the jobsite. Additional fees may incur if an installer must travel over 50 miles from the store to the jobsite to complete an installation. The schedule of fees for mileage will be documented in the installer's		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Design Disaster F&I Finished F&I Laminate	



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				Customer	Installer				
						Service Level Agreement (SLA).		F&I Refinished Laminate Com Laminate Tier Molding Restretch Stair Runner Tile Bckspl Tile Com Tile Ctop&Bckspl Tile Floor Transition Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5073	0163 TRIMMING INTERIOR DOORS (POCKET DOORS ESTIMATE ONLY)	EA		N/A	When new flooring is installed, sometimes the height of the new floor is higher than the existing floor, causing the interior doors to no longer open and close. Installers must carefully cut the bottom of the door to fit the height of the floor.	 <p>Interior Door</p>	Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate F&I Refinish Laminate Com Laminate Tier Molding Stair Runner Tile Com Tile Floor Transition Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7174	0164 UNDERLAYMENT FOR CONCRETE SUBFLOOR UP TO 3/4" (RAMSET OR GLUE	SF		Underlayment Glue Fasteners	Underlayment is material that lays over the sub floor for sound insulation, act as a minor leveler to correct minor		F&I Finished Wd Click Wd Click Com	



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				Customer	Installer				
		DOWN (INSTALLER PROVIDES)				unevenness, and acts as a moisture barrier to protect the sub floor from damage (especially important in bath, kitchen, and entry ways). Installer will provide plywood or other wood underlayment over concrete floor prior to installing new material.		Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7552	0165 UNDERLAYMENT FOR VINYL FLOORS (MANUFACTURER APPROVED - INSTALLER PROVIDES)	SF		Underlayment Glue Fasteners	The sub floor and underlayment layers are the fundamental keys to having a level, stable floor. If the sub floor sags or "bounces," chances are the flooring will too. Sub floors in older homes are generally made up of diagonal or straight planking. Newer homes usually have plywood sub floors.		Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile	
Option	7175	0166 UNDERLAYMENT FOR WOOD SUBFLOOR (INSTALLER PROVIDES)	SF		Underlayment Fasteners	Underlayment is material that lays over the sub floor for sound insulation, act as a minor leveler to correct minor unevenness, and acts as a moisture barrier to protect the sub floor from damage (especially important in bath, kitchen, and entry ways). Installer will supply material needed based on new floor type.		F&I Finished Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	7553	0167 VINYL COVE BASE INSTALL (CUSTOMER PROVIDES PRODUCT - INSTALLER PROVIDES ADHESIVE)	LF	Cove Base	Adhesive	Customer will purchase the cove base from THD store, and the installer will provide the adhesive and installation. Cove base is installed to create a finished look between the flooring and the bottom edge of the wall. It requires special adhesive. Cove base materials are typically vinyl or rubber.	 <p>Vinyl Cove</p>  <p>Vinyl Cove Base</p>	Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Vinyl Tile Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com	


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				Customer	Installer				
Basic Price List	7680	0168 BSC GRP 1 TILE C-TOP 0168 BASIC INSTALLATION OF GROUP 1 TILE ON COUNTERTOP, BACKSPLASH, WALL AND BATH OVER EXISTING OR OTHER APPROVED SURFACE (CERAMIC / STANDARD PORCELAIN TILE, STRAIGHT LAY) CUSTOMER PROVIDES SETTING MATERIALS - POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND). ADD BACKERBOARD TO BASIC IF NEEDED	SF	Product Adhesive Grout Cleaner		Service Provider will install straight lay of tile on countertop, backsplash, wall and bath over existing surface, or another manufacturer approved surface. This option only covers BASIC INSTALL (includes install over concrete), backerboard option will need to be selected and sold in addition to the basic labor for additional surfaces If required, the SP will apply two coats of sealer to tile. Group 1" includes the following: Ceramic, porcelain) Add backerboard to basic labor if needed. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Ctop&Bckspl Wall & Bath	3/16/09 changed verbiage on customer must provide "Flexbond" to customer must provide "Polymer Enhanced" setting materials.
Basic Price List	7682	0169 BSC GRP 2 TILE C-TOP 0169 BASIC INSTALLATION OF GROUP 2 TILE ON COUNTERTOP, BACKSPLASH, WALL AND BATH OVER EXISTING OR OTHER APPROVED SURFACE (PRE-SEALED SALTILLO/ PRE-SEALED RECTIFIED PORCELAIN. INCLUDES ONE COAT OF SEALER - TILE ONLY - CUSTOMER PROVIDES SEALER) CUSTOMER PROVIDES SETTING MATERIALS - POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND). ADD BACKERBOARD TO BASIC IF NEEDED	SF	Product Adhesive Grout Cleaner		Service Provider will install straight lay of tile on countertop, backsplash, wall and bath over existing surface, or another manufacturer approved surface. This option only covers BASIC INSTALL (includes install over concrete), backerboard option will need to be selected and sold in addition to the basic labor for additional surfaces. If required, will apply one coat of sealer to floor. "Group 2" includes pre-sealed saltillo, some porcelains, or tile that needs extra attention or care with installations. Add backerboard to basic labor if needed. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Ctop&Bckspl Wall & Bath	3/12/09 Updated to state customer provides adhesives and corrected detailed description to state one coat of sealer applied (not two) 3/16/09 changed verbiage on customer must provide "Flexbond" to customer must provide "Polymer Enhanced" setting materials.


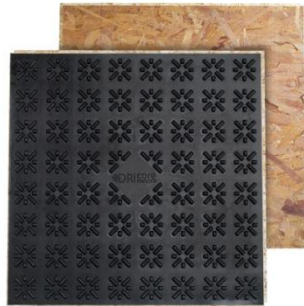
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Labor Section	Opt ID	Labor Option	UOM	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
Basic Price List	7686	0170 BSC GRP 3 TILE C-TOP 0170 BASIC INSTALLATION OF GROUP 3 TILE ON COUNTERTOP, BACKSPLASH, WALL AND BATH OVER EXISTING OR OTHER APPROVED SURFACE (UNSEALED SALTILLO / UNSEALED RECTIFIED PORCELAIN / MARBLE / GRANITE / LIMESTONE / TERRA-COTTA / SANDSTONE / SLATE / SERPENTINE / TERRAZZO / TRAVERTINE. INCLUDES TWO COAT OF SEALER - TILE ONLY - CUSTOMER PROVIDES SEALER) CUSTOMER PROVIDES SETTING MATERIALS - POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND). ADD BACKERBOARD TO BASIC IF NEEDED	SF	Product Adhesive Grout Cleaner		Installation of tile on countertop, backsplash, wall and bath over existing or other approved surface. "Group 3" includes unsealed tile, or tile that needs extra attention or care with installations. An example of this is marble, it does not have a grout buffer- tiles press directly against each other. In this case more mortar may be needed to ensure floor or wall is level. If required, SP will apply two coats of sealer. Add backerboard to basic labor if needed. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used. This option only covers BASIC INSTALL (includes install over concrete), backerboard option will need to be selected and sold in addition to the basic labor for additional surfaces		Ctop&Bckspl Wall & Bath	3/16/09 changed verbiage on customer must provide "Flexbond" to customer must provide "Polymer Enhanced" setting materials.
Basic Price List	7687	0171 BSC GRP 4 TILE C-TOP 0171 BASIC INSTALLATION OF GROUP 4 SPECIALTY TILE ON COUNTERTOP, BACKSPLASH, WALL AND BATH OVER OR OTHER APPROVED SURFACE ADD BACKERBOARD OPTION TO BASIC (GLASS, METAL & MURALS) CUSTOMER PROVIDES SETTING MATERIALS - POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND). ADD BACKERBOARD TO BASIC IF NEEDED	SF	Product Adhesive Grout Cleaner		Install tile on countertop, backsplash, wall and bath over existing or other approved surface. "Group 4" includes specialty tile, such as glass, metals, murals, and tiles that require extra attention or care and/or special setting materials. This option only covers BASIC INSTALL (includes install over concrete), backerboard option will need to be selected and sold in addition to the basic labor for additional surfaces. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used. Add backerboard to basic labor if needed.		Ctop&Bckspl Wall & Bath	3/16/09 changed verbiage on customer must provide "Flexbond" to customer must provide "Polymer Enhanced" setting materials.
Option	5050	0172 REMOVE AND HAUL AWAY CARPET AND PAD (FOR HARD SURFACE INSTALLATION ONLY)	SF	N/A		Service Provider will pull up existing carpet and pad and perform minimal work to prepare the subfloor for the new material that will be installed. This includes removing tack strip and pad staples if necessary. Charge includes haul away. Extra charges may apply		F&I Finished F&I Laminate Laminate Com Laminate Tier Wd Click Tile Com Tile Floor	




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				Customer	Installer				
						for more complex preparation work discovered after existing floor is removed.		Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	8882	0173 BASIC INSTALLATION OF F&I CARPET - SOLUTIONS - WALNUT RIDGE (BEAULIEU) 449-818 MKT 260 ONLY	SY		Product			Carpet F&I	
Option	5047	0189 BACKERBOARD INSTALLATION PER JOB (CUSTOMER PROVIDES) MKT 1 ONLY TEST NEW TEXT CREATED 7/30/10 TO UPDATE CERAMIC PILOT THAT HAS SAME OPTION NUMBER BUT ONLY CUSTOMER PROVIDES 0189 BACKERBOARD INSTALLATION 1/4" OR 1/2" AS NEEDED (ADD TO BASIC - CUSTOMER PROVIDES BACKERBOARD AND SETTING MATERIALS - DOUBLE THE AMOUNT OF SETTING MATERIALS SOLD TO CUSTOMER WHEN INSTALLING OVER BACKERBOARD)	EA SF	Backerboard Adhesive		Ceramic Backsplash Test Program Only Concrete backerboard is usually used as an underlayment for ceramic tile . It can be used on walls, floors or countertops. The installer will provide and install backerboard and/or green board where necessary for the installation. Customer provides setting materials – polymer enhanced must be used. (ex. Versabond or flexbond) Double the amount of thinset sold to customer when installing over backerboard. The backerboard must be installed in a thin layer of thinset	 Backerboard	Tile Pilot Mkt 1 Tile Com Tile Ctop&Bckspl Tile Floor	7/30/10 Updated text on option 0189 to take the place of 0058 that was being used on ceramic pilots and had different text (0058 was still installer provides but on ceramic pilot program same option being used but stated customer provides)
Basic Price List	7446	0193 BASIC WET CARPET REMOVAL PER ROOM UP TO A MAXIMUM 300 SF PER ROOM (CLOSETS INCLUDED IN ROOM)	EA	N/A		Remove wet carpet, pad and tackstrip only from disaster flood markets. Max removal up to 300sf. Does not include haul away (curbside placement only) or subfloor repair. Basic furniture moving included.		Wet Carpet	X





2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
Option	1264	0196 BASIC INSTALLATION OF CARPET PAD - HARTEX 1	SY		Product Staples	See above description. 24 oz 5/16 th 6.5cu.ft. density Synthetic commercial cushion designed for installation in high traffic areas. Hartex is a combination of nylon and polypropylene fibers; needle loomed to the proper loft and density for unsurpassed performance.		Pad	11/6/09 added for PR pad program. Only available through Leggett & Platt and provided by local installer Antilles.
Option	1265	0197 BASIC INSTALLATION OF CARPET PAD - CONTRACT	SY		Product Staples	See above description. 32 oz 3/8 th 7.4cu.ft. density Synthetic commercial cushion designed for installation in high traffic areas. Hartex is a combination of nylon and polypropylene fibers; needle loomed to the proper loft and density for unsurpassed performance.		Pad	11/6/09 added for PR pad program. Only available through Leggett & Platt and provided by local installer Antilles.
Option	8281	0199 DRICORE SUBFLOOR INSTALLATION (SUBFLOOR WILL REMAIN FLOATING - DOES NOT INCLUDE FASTENING TO FOUNDATION - CUSTOMER PROVIDES DRICORE PANELS AND LEVELING KITS)	SF	Product Leveling Kits		Service Provider will install DRlcore Subfloor with a staggered seam approach and leveled with the DRlcore leveling shims per DRlcore Guidelines. The installation must also include a 1/4" expansion gap around walls and other fixed objects as per the DRlcore Guidelines. If the subfloor requires securing to foundation, add option 0200.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Laminate Laminate Laminate & Cork Laminate Tier Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl T&P Com Vinyl Tile Wd Click Wd Click Tier Wd N/G/J Tier	New 3/22/10


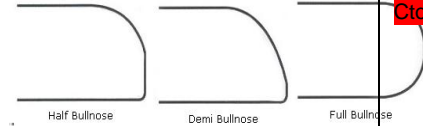

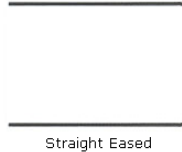
2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	UOM	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
							 		
Option	8282	0200 DRICORE SUBFLOOR PREP FOR CARPET (SECURE SUBFLOOR TO FOUNDATION AS REQUIRED - INSTALLER PROVIDES MATERIALS)	SF		Fasteners	When installing carpet over a DRlcore Subfloor, Service Provider will assess the completed DRlcore Subfloor installation ensuring that the seams are staggered and that a 1/4" expansion gap exists around walls and other fixed objects as well as leveled with DRlcore leveling shims per DRlcore Guidelines. The preparation must also include the fastening of the DRlcore Panels as per the DRlcore Guidelines. This will include pre-drilling and screwing panels to foundation around perimeter of room and one panel in center of room. Note additional charges may apply if floor is not flat and additional screws are needed.		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster	New 3/22/10





2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
									
Basic Price List	8906	0202 BASIC INSTALLATION OF CERAMIC COUNTERTOP / WALL TILE STRAIGHT LAY OR DIAGONAL OVER CONCRETE OR APPROVED SURFACE – ADD BACKERBOARD OPTION TO BASIC IF NEEDED (CERAMIC - STANDARD PORCELAIN TILE) CUSTOMER PROVIDES SETTING MATERIALS – POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND) MKTS 8, 15, 20, 21, 29, 40, 43, 47, 76, 116 PILOT OPTION ONLY	SF	Product Adhesive Grout Cleaner		Service Provider will install straight lay or diagonal pattern of tile. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface, backerboard option will need to be selected and sold in addition to the basic labor if needed. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Ctop&Wall Pilot	X 3/22/10 New Ceramic options for est program in mkts 101
Option	5045	0203 STONE/SPECIALTY TILE UPGRADE(INCLUDES TILE STYLES OTHER THAN PRESEALED CERAMIC AND TILE SEALING COATS REQUIRED PRIORTO GROUTING,2ND TRIP TO JOBSITE IF NEEDED FOR TILE REQUIRINGMORE THAN 1 COAT OF SEALER- CUSTOMER PROVIDES SEALER)	SF	Sealer		Install tile on floor, countertop, backsplash, wall and bath over existing or other approved surface. Includes natural tile and specialty tile, such as glass, metals, murals, and tiles that require extra attention or care and/or special setting materials. This option is to be added to the basic installation. Only covers BASIC INSTALL (includes install over concrete or other approved surface), backerboard option may need to be selected and sold in addition to the basic labor for additional surfaces. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.	 <p>Saltillo Saltillo is a terra-cotta tile practical for many indoor uses and for outdoor use in frost-free zones, such as southern Florida</p>  <p>Slate</p>	Tile Com Tile Ctop & Wall Tile Floor	


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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
							 <p>Marble Marble is very durable, but not as stain resistant. May not be best suited for kitchens. Granite is also extremely durable, and resists stains. Slate is highly durable, requires regular sealing, and recommended for interior and exterior flooring. Terra Cotta is not suitable for areas with a lot of moisture. Can be used outdoors in areas with non-freezing weather.</p>		
Option	5046	0204 DESIGN & PATTERN INSTALLATION (ADD TO BASIC)	SF	N/A		Service Provider will install materials the new floor, countertop or wall by creating a design pattern outside of the typical installation. Frequently the customer will work with a Designer to draw a blueprint of the design prior to the installer beginning the work.		Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl T&P Com Vinyl Tile	
Option	9305	0205 POLISHED EDGES (BULLNOSE, ROUND OVER, & FLAT EDGE) MKTS 8, 15, 20, 21, 29, 40, 43, 47, 76, 116 PILOT OPTION ONLY	LF	Product		<p>When the top edge of the side of the stone is rounded, and the bottom edge is straight, this is referred to as bull nosed. Round over top edge refers to countertop edges that are curved from top to bottom, and create a space between countertop and cabinet. When the top edge of the side of the stone is square and flat, this is referred to as straight edge.</p> <p>Service Provider will polish edges of the countertop (different method/tool used if bull nosed vs. round, straight or flat).</p>	   <p>Half Bullnose Demi Bullnose Full Bullnose</p> <p>Straight Eased</p>	Stop/Wall Pilot	
Option	8336	0211 LEAD SAFE TESTING	EA		Test Kit			Wd Click	
Option	8337	0212 LEAD SAFE WORK PRACTICES (QTY X \$1.00)	EA		Clean-up Materials			Wd Click	


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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions
				Customer	Installer				
Basic Price List	8908	0213 BSC STAIR RUN-15 STEP	EA	Product	Adhesive Fasteners Tack Strip Metal	Install special order pre-made Stair Runner on steps up to 15 steps. For binding and/or serging – use additional labor option. Pad tack strip, transitions included. 0213 BASIC INSTALLATION OF STAIR/TREAD STAIR RUNNER UP TO 15 STEPS		Stair Runner	
Option	9253	0214 ADDITIONAL STAIR/TREAD ABOVE 15 INCLUDED IN BASIC MKT 39 ONLY	EA	Product		Option for additional steps over the 15 steps included in Basic on the Stair Runner program		Stair Runner	
Option	7836	0215 STAIR ROD	EA	Product				Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Stair Runner	
Option	9254	0216 MITER CORNER (SPECIAL ORDER STAIR RUNNER PROGRAM ONLY)	EA	N/A		Two pieces of carpet joined together at right angles with pattern matched for consistent flow		Stair Runner	
Option	N/A	0217 CUSTOM – MEDALLIONS MKTS 8, 15, 20, 21, 29, 40, 43, 47, 76, 116 PILOT OPTION ONLY	EA	Product		Installer designs with customer and creates custom medallion and installs.		Ceramic Pilot	
Option	N/A	0218 SEAL GROUT (1 COAT USING PENETRATING SEALER - CUSTOMER PROVIDES)	SF	Sealer		When installing tile or stone, the last step in the process is to apply a sealant to protect the grout from stains and marks that may happen during every day usage. Customer will supply sealer and apply 1 coat to the		Ceramic Pilot Ctop Pilot Cwall Pilot	


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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
Option	N/A	0219 SEALING OF TILE AND GROUT OF NATURAL STONE - 1 COAT USING PENETRATING SEALER (CUSTOMER PROVIDES)	SF	Sealer		newly installed grout. This option to be sold for additional coats of sealant need above what is included in basic. When installing tile or stone, the last step in the process is to apply a sealant to protect the material from stains and marks that may happen during every day usage. Customer will supply sealer and apply 1 coat to the newly installed floor. This is used often for tile countertops or backsplashes, as well as floors.		Ceramic Pilot Ctop Pilot Cwall Pilot	
Option	N/A	0220 SEALING OF TILE AND GROUT OF NATURAL STONE - 2 COATS USING PENETRATING SEALER (CUSTOMER PROVIDES)	SF	Sealer		This option to be sold for additional coats of sealant need above what is included in basic. When installing tile or stone, the last step in the process is to apply a sealant to protect the material from stains and marks that may happen during every day usage. Customer will supply sealer and apply 2 coats to the newly installed floor.		Ceramic Pilot Ctop Pilot Cwall Pilot	
Basic Price List	7447	0223 BSC 2 COM RED OAK 2-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install red oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). 3/4" thick		F&I Finished	New 7/1/10 - Mkt 1
Basic Price List	7448	0224 BSC 2 COM WHT OAK 2-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install white oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). 3/4" thick		F&I Finished	New 7/1/10 - Mkt 1




2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
Option	9255	0226 STAIR RUNNER INSTALL ON FLAT SURFACE (EXAMPLE - HALLWAY, LANDING, ETC.)	LF		Fasteners	Install Stair Runner on flat surface, such as hallways and landings with staples. Some minimal damage may occur to customer's existing flooring depending on tacking method.		Stair Runner	New 7/1/10
Option	N/A	0228 NATCO SPECIAL ORDER ONLY – ADDITIONAL STAIR ABOVE 15 (INCLUDED IN OPTION 0227) MKT 39 ONLY	EA	Product	Fasteners	Option for additional steps over the 15 steps included in Basic on the Stair Runner program		Carpet Carpet F&I Carpet Rpd	
Option	N/A	0229 NATCO SPECIAL ORDER ONLY – MITER FOR STAIR RUNNER MKT 39 ONLY	EA	N/A		Two pieces of carpet joined together at right angles with pattern matched for consistent flow		Carpet Carpet F&I Carpet Rpd	
Option	N/A	0230 NATCO SPECIAL ORDER ONLY – STAIR RUNNER INSTALLATION ON FLAT SURFACE (EXAMPLE; HALLWAY, LANDING, ETC.,) MKT 39 ONLY	LF	Product	Fasteners	Install Stair Runner on flat surface, such as hallways and landings with staples. Some minimal damage may occur to customers existing flooring depending on tacking method.		Carpet Carpet F&I Carpet Rpd	
Basic Price List	7449	0231 BSC 1 COM RED OAK 3-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install red oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). 3/4" thick		F&I Finished	
Basic Price List	7450	0232 BSC 1 COM WHT OAK 3-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install white oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). 3/4" thick		F&I Finished	
Basic Price List	7451	0233 BSC SEL RED OAK 3-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin	Service Provider will provide and install select red oak hardwood flooring. This is a turnkey program; installer will provide stain and		F&I Finished	




2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
					Stain Finish	polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). "Select" Oak is a better grade, where "common" grade is more porous. ¾" thick			
Basic Price List	7452	0234 BSC SEL WHT OAK 3-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will install select white oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). "Select" Oak is a better grade, where "common" grade is more porous. ¾" thick		F&I Finished	
Basic Price List	7454	0235 BSC 2 COM RED OAK 3-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install red oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). ¾" thick		F&I Finished	
Basic Price List	7455	0236 BSC 2 COM WHT OAK 3-1/4"	SF	Transitions Cleaner	Product Adhesive Fasteners Felt/Rosin Stain Finish	Service Provider will provide and install white oak hardwood flooring. This is a turnkey program; installer will provide stain and polyurethane, underlayment, rosin paper. Customer must choose stain color and polyurethane finish (satin or semi-gloss). ¾" thick		F&I Finished	
Basic Price List	8391	0238 BSC VINYL PLNK CLICK LOCK 0238 BASIC INSTALLATION OF VINYL PLANK – CLICK PRODUCT, STRAIGHT LAY	SF	Product Cleaner	Metal	This option is for vinyl floating floor where each plank is interlocking / clicked together but remains floating from existing floor. Product requires acclimation prior to installation. Please be sure to sell embossing if needed for existing flooring.		Vinyl Click Vinyl T&P	New 9/20/10




2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	7456	0240 BSC CARPET - TILES 0240 BASIC INSTALLATION OF CARPET TILE – GLUE DOWN INSTALLATION (INTERIOR ONLY, GLUE PROVIDED BY CUSTOMER)	SY	Product Adhesive Cleaner	Metal	Service Provider will deliver and install the Home Depot purchased carpet tiles at the customer's job site. Carpet tiles can only be glued down. Metal transitions will be provided and installed. Light floor prep where needed is included in basic installation. No exterior installation available. They are intended for interior use only. They could be installed in a dry basement but normal concrete testing will apply. A full spread pressure sensitive adhesive is required.		Carpet Carpet Quick Carpet Rpd Carpet TMaster	
Basic Price List	5005	0241 BSC TILE UP TO 400 0241 BASIC CERAMIC TILE INSTALLATION UP TO 400 SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface up to 400sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 1	New 10/19/10
Basic Price List	5006	0242 BSC TILE 401-550 0242 BASIC CERAMIC TILE INSTALLATION 401 -550 SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 401 sf up to 550sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 1	New 10/19/10






2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	5007	0243 BSC TILE 551+ 0243 BASIC CERAMIC TILE INSTALLATION 551+ SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 551 sf and up, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 1	New 10/19/10
Basic Price List	5008	0244 BSC TILE UP TO 200 0244 BASIC CERAMIC TILE INSTALLATION UP TO 200 SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface up to 200sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 2	New 10/19/10
Basic Price List	5009	0245 BSC TILE 201-375 0245 BASIC CERAMIC TILE INSTALLATION 201 -375 SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 201 sf up to 375 sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 2	New 10/19/10





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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	5010	0246 BSC TILE 376+ 0246 BASIC CERAMIC TILE INSTALLATION 376+ SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 376 sf and up, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 2	New 10/19/10
Basic Price List	5011	0247 BSC TILE UP TO 150 0247 BASIC CERAMIC TILE INSTALLATION UP TO 150 SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface up to 150sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 3	New 10/19/10
Basic Price List	5012	0248 BSC TILE 151-300 0248 BASIC CERAMIC TILE INSTALLATION 151 - 300 SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 151 sf up to 300 sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 3	New 10/19/10





2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	5013	0249 BSC TILE 301+ 0249 BASIC CERAMIC TILE INSTALLATION 301+ SF	SF	Product Adhesive Grout Transitions Cleaner		Service Provider will install straight lay. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 301 sf and up, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials – polymer enhanced (ex. Versabond or flexbond) must be used.		Tile Floor 3	New 10/19/10
Basic Price List	7819	0251 BSC F&I-OAK VITAL	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	New 12/21/10
Basic Price List	7820	0252 BSC F&I-HICKORY	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	New 12/21/10
Basic Price List	7821	0253 BSC F&I-PALACE OAK DARK	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	New 12/21/10
Basic Price List	7822	0254 BSC F&I-AUTHENTIC WALNUT	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	New 12/21/10



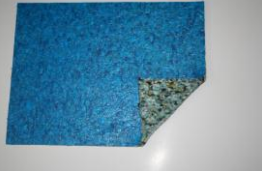
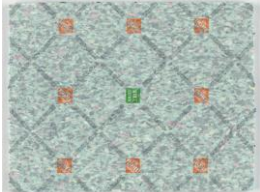
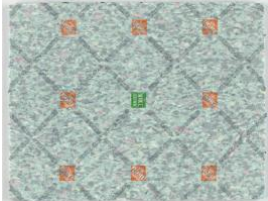

2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Option	7542	0261 BASIC INSTALLATION OF F&I CARPET - FIREWORKS - EXPLOSION (SHAW) 587-476 (IN STOCK SKU: 551-638)	SY		Product	See above description.		Carpet F&I	New 1/3/11
Option	10014	10014 BASIC INSTALLATION OF CARPET PAD - ABSOLUTE 6LB 3/8"	SY		Product Staples			Pad	3/1/12 – Only available in VI through Mohawk
Option	10015	10015 BASIC INSTALLATION OF CARPET PAD - ABSOLUTE 8LB 3/8"	SY		Product Staples			Pad	3/1/12 – Only available in VI through Mohawk
Option	10016	10016 BASIC INSTALLATION OF CARPET PAD - HEALTHY CHOICE 7/16"	SY		Product Staples			Pad	3/1/12 – Only available in VI through Mohawk
Option	1101	1101 PLACE HOLDER 2	EA	N/A				Carpet TMaster	
Basic Price List	1286	1286 BSC BACKSPLASH UP TO 25SF	SF	Product Adhesive Grout Backerboard Sealer Cleaner				Tile Bksplh	
Option	1287	1287 ADDITIONAL SF (ADD TO BASIC)	SF	Product				Tile Bckspl	
Option	1304	1304 ADDITIONAL WALL REPAIR LARGER THAN 2 SF (INSTALLER PROVIDES	EA		Repair Materials			Tile Bckspl	



2011 LABOR OPTION DICTIONARY - FLOORING

Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
		ALL REQUIRED MATERIALS)							
Option	2047	2047 GROUT VINYL FLOORING	SF	Grout				Vinyl T&P Com Vinyl Tile	
Option	2195	2195 PRIME FLOOR	SF	Primer				Vinyl Click Vinyl Glue Strip Vinyl T&P Com	
Option	4690	4690 LEAD SAFE TESTING	EA		Test Kit	All homes built prior to 1978 must be tested by chemical spot test for Lead Paint. Each room where work is to be performed must be tested. If there is any question to the presence of Lead Paint you must assume it is present and perform a Certified Renovation. Guidelines: If more than 72 lf of quarter round or shoe mold is being disturbed or more than 18 lf of baseboard is being disturbed or more than 6 sf of area is being disturbed. Lead Paint testing is very invasive and associate should inform customer at least one area in each room will be affected and will not be returned to original state if customer cancels job. All layers of paint will need to be removed in order to test properly. Testing will be done within approx. 72 hours of installation purchase.		All	
Basic Price List	4795	4795 PAD SUPERIOR PERFORMANCE	SY		Product Staples Adhesive	20LB .365" Superior Performance Rubber Pad. Includes moisture barrier and anti-microbial protection to guard against mold, mildew and odor causing bacteria. Works well with radiant heated floors. Available for texture, twist, pattern, loop and commercial carpet styles.		Pad	
Basic Price List	4796	4796 F&I PAD SUPERIOR PERF	SY		Product Staples Adhesive	20lb .365" Superior Performance Rubber Pad. Includes moisture barrier and anti-microbial protection to guard against mold, mildew and odor causing bacteria. Works well with radiant heated floors. Available for texture, twist, pattern, loop and commercial carpet styles.		F&I Pad	
Basic Price List	4797	4797 PAD TRAFFIC MASTER 8	SY		Product Staples Adhesive	8LB 5/16" Traffic Master Rebond Pad. (Color Red) Includes moisture barrier. Available for installation with Loop and Commercial carpet styles.		Pad	

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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	4798	4798 F&I PAD TRAFFIC MASTER 8	SY		Product Staples Adhesive	8LB 5/16" Traffic Master Rebond Pad. (Color Red) Includes moisture barrier. Available for installation with Loop and Commercial carpet styles.		F&I Pad	
Basic Price List	4800	4800 PAD TRAFFIC MASTER 6	SY		Product Staples Adhesive	6LB 7/16" Traffic Master Rebond Pad. (Color Blue) Includes moisture barrier. Available for installation with texture, twist and pattern carpet styles.		Pad	
Basic Price List	4801	4801 F&I PAD TRAFFIC MASTER 6	SY		Product Staples Adhesive	6LB 7/16" Traffic Master Rebond Pad. (Color Blue) Includes moisture barrier. Available for installation with texture, twist and pattern carpet styles.		F&I Pad	
Basic Price List	4802	4802 PAD NIKE STEP AHEAD	SY		Product Staples Adhesive	8LB 7/16" Step Ahead with Nike Grind. Moisture barrier included. A super-premium carpet cushion made from unused high performance shoe scrap. For Texture, Twist, Pattern, Loop & Commercial Carpets. Lifetime product warranty included.		Pad	
Basic Price List	4803	4803 F&I PAD NIKE STEP AHEAD	SY		Product Staples Adhesive	8lb 7/16" Step Ahead with Nike Grind. Moisture barrier included. A super-premium carpet cushion made from unused high performance shoe scrap. For Texture, Twist, Pattern, Loop & Commercial Carpets. Lifetime product warranty included.		F&I Pad	
Basic Price List	4804	4804 PAD SCOTCHGARD	SY		Product Staples Adhesive	Densified Urethane 1/2 FHA Class II Heavy Traffic 1/2" Scotchgard Foam Pad. Includes moisture barrier and anti-microbial protection to guard against mold, mildew and odor causing bacteria. Available for texture, twist, pattern, loop and commercial carpet styles.		Pad	


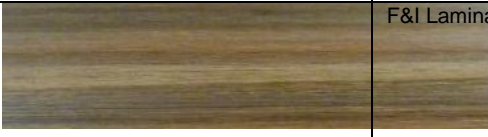


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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	4805	4805 F&I PAD SCOTCHGARD	SY		Product Staples Adhesive	Xlb ½" Scotchgard Foam Pad. Includes moisture barrier and anti-microbial protection to guard against mold, mildew and odor causing bacteria. Available for texture, twist, pattern, loop and commercial carpet styles.		F&I Pad	
Option	4811	4811 LEAD SAFE WORK PRACTICES (QTY X \$1.00)	EA		Clean-up Materials	<p>Prior to any work performed the Certified Renovator must provide the EPA's Renovate Right Lead Hazard Pamphlet to customer, occupants and home owner. If pamphlet is mailed, it must be mailed 7 days prior to start of work being performed. Service Provider must obtain confirmation of receipt of pamphlet.</p> <p>RRP RULES:</p> <ul style="list-style-type: none"> • During Renovation one or more "Certified Renovators" must be present • Renovators must use work-area containment to prevent dust and debris from leaving work area. Area must be contained at all times, and separated from rest of home. No through traffic is permitted by customer. Plastic sheeting must be applied to all surfaces a minimum of 6 square feet in all directions. Air vents must be covered. • Signs in the primary language of the occupants must be posted that state "DO NOT ENTER – AUTHORIZED PERSONNEL ONLY AND NO EATING, DRINKING OR SMOKING" • High efficiency particulate air (HPA) vacuum cleaner must be used to clean work area. • Work area must be cleaned thoroughly at end of each day's work • All trash and debris must be disposed of properly. 		All	




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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
						<ul style="list-style-type: none"> After completion of final job site clean –up, area must be tested with Cleaning Verification Cards and submitted to an EPA-Recognized Dust-Lead Laboratory for analysis. 			
Option	4835	4835 NOTIFICATION OF PLUMBING AND/OR ELECTRICAL - INFORM PLUMBING/ELECTRICAL PROVIDER OF FLOORING PROJECT TIMELINE (NO SERVICE PERFORMED THROUGH THIS OPTION)	EA	N/A				Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster F&I Finished F&I Laminate Laminate Com Laminate Tier Tile Bckspl Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Option	5076	5076 FERRY, BRIDGE, TOLL, PARKING, GATE, ELEVATOR, INSURANCE CERTIFICATE AND ADMINISTRATION, SERVICE FEES (QTY X \$1.00)	EA		Certificate if requested	<p>If the Service Provider must park in an area that requires a fee (garages in an urban jobsite) the customer will be responsible for reimbursing the provider.</p> <p>If a Service Provider must travel through mountainous terrain to reach a customer jobsite, or travel by ferry, this is to pay the installer charges they incur. Mountainous terrain is defined as job sites that are not accessible by normal work vehicle transportation, (i.e., access road to jobsite is deteriorating or unstable and product or labor must be transported by alternate vehicles such as walk, 4 wheeler, crane, 4 wheel drive vehicle, etc.)</p>		Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Ctop & Bcksplsh Ctop & Wall Disaster F&I Finished F&I Laminate F&I Refinish Laminate Com Laminate Tier Molding Restretch Stair Runner Tile Bckspl Tile Com Tile Floor Transitions	



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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions
				Customer	Installer				
								Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wall & Bath Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Basic Price List	7466	7466 BSC VINYL TILE PEEL&STICK	SF	Product Primer Cleaner	Metal			Vinyl Tile	
Option	7683	7683 DRICORE SUBFLOOR PREP (HARD SURFACE - SECURE DRICORE SYSTEM TO FOUNDATION AS REQUIRED - INSTALLER PROVIDES MATERIALS)	SF		Fasteners			Vinyl Click Vinyl Glue Strip Vinyl T&P Com Vinyl Tile	
Basic Price List	7823	7823 BSC F&I-CANYON GRENADILLO	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	
Basic Price List	7824	7824 BSC F&I-WALNUT PLATEAU	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	
Basic Price List	7825	7825 BSC F&I-HARMONY WALNUT	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	
Basic Price List	7826	7826 BSC F&I-COTTAGE CHESTNUT	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	
Option	8286	8286 DEDUCT FOR JOB BID (MUST BE AUTHORIZED BY INSTALLER PRIOR TO PURCHASE)	EA	N/A				Binding Carpet Carpet F&I Carpet Quick Carpet Rpd	

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Labor Section	Opt ID	Labor Option	UOM	Material Provided By		Description	Example	Applicable Programs	Revisions
				Customer	Installer				
								Carpet TMaster Ctop & Bcksplsh Ctop & wall Disaster F&I Finished F&I Laminate F&I Refinish Laminate Com Laminate Tier Stair Runner Tile Bckspl Tile Com Tile Floor Vinyl Click Vinyl Glue Strip Vinyl Sheet Vinyl Sheet Com Vinyl T&P Com Vinyl Tile Wall & Bath Wd Click Wd Click Com Wd Click Tier Wd N/G/J Com Wd N/G/J Tier	
Basic Price List	8368	8368 BSC REMOVE CARPET AND PAD	SF	N/A				Disaster Relief	
Option	8369	8369 HAUL AWAY CARPET AND PAD	SF	N/A				Disaster	
Basic Price List	8513	8513 PAD HEALTHIER CHOICE	SY		Product Staples Adhesive			Pad	
Basic Price List	8514	8514 F&I PAD HEALTHIER CHOICE	SY		Product Staples Adhesive			F&I Pad	
Basic Price List	8571	8571 BSC F&I-CANYON CHERRY	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	






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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	8572	8572 BSC F&I-PALACE OAK LIGHT	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	
Basic Price List	8573	8573 BSC F&I-JATOBA	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	
Option	8576	8576 CARPET, PAD AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Carpet PAR	
Option	8579	8579 LAMINATE AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Laminate PAR	
Option	8580	8580 PREFINISHED WOOD AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Wd PAR	
Option	8581	8581 TILE AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Tile PAR	
Option	8582	8582 VINYL AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Vinyl PAR	
Basic Price List	8619	8619 BSC LAMINATE UP TO 500	SF	Product Putty Sealant Poly/Foam Transitions Cleaner				Laminate Tier	
Basic Price List	8620	8620 BSC LAMINATE 501-1000	SF	Product Putty Sealant Poly/Foam Transitions Cleaner				Laminate Tier	
Basic Price List	8621	8621 BSC LAMINATE 1001+	SF	Product Putty Sealant Poly/Foam Transitions Cleaner				Laminate Tier	
Basic Price List	8622	8622 BSC WD GL/NL/JT UP TO 500	SF	Product Adhesive Felt/Rosin Transitions Touch Up Kit				Wd N/G/J Tier	

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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Basic Price List	8623	8623 BSC WD GL/NL/JT 501-1000	SF	Cleaner Product Adhesive Felt/Rosin Transitions Touch Up Kit Cleaner				Wd N/G/J Tier	
Basic Price List	8624	8624 BSC WD GL/NL/JT 1001+	SF	Product Adhesive Felt/Rosin Transitions Touch Up Kit Cleaner				Wd N/G/J Tier	
Basic Price List	8625	8625 BSC WD CLICK UP TO 500	SF	Product Adhesive Felt/Rosin Transitions Touch Up Kit Cleaner				Wd Click Tier	
Basic Price List	8626	8626 BSC WD CLICK 501-1000	SF	Product Adhesive Felt/Rosin Transitions Touch Up Kit Cleaner				Wd Click Tier	
Basic Price List	8627	8627 BSC WD CLICK 1001+	SF	Product Adhesive Felt/Rosin Transitions Touch Up Kit Cleaner				Wd Click Tier	
Option	8651	8651 BASIC INSTALLATION OF F&I CARPET - MERCURY - MALT (LOOPTEX) 766-153	SY		Product			Carpet F&I	


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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
Option	8653	8653 BASIC INSTALLATION OF F&I CARPET - COMET - TOAST (LOOPTEX) 764-181	SY		Product	<p>Product selection available for the 72-hour F&I Carpet program (carpet is to be installed within 72 hours from date of purchase, not date of measure). The price of installation includes product, which is supplied by the installer. (Style is subject to change due to availability)</p> <p>Most stores have 72 hour/in-stock carpet displays in the D23 Flooring department. For F&I, the installer supplies the carpet and must let us know if they are out of stock on the selection the customer made. Color/Styles vary by Store.</p>	 	Carpet F&I	
Option	8655	8655 BASIC INSTALLATION OF F&I CARPET - MUSTANG - WHEAT (MOHAWK) 766-268	SY		Product			Carpet F&I	
Option	8656	8656 BASIC INSTALLATION OF F&I CARPET - MUSTANG - UMBER (MOHAWK) 220-417	SY		Product			Carpet F&I	
Option	8658	8658 BASIC INSTALLATION OF F&I CARPET - DASHING - TAFFY (SHAW) 765-489	SY		Product			Carpet F&I	
Option	8835	8835 BINDING 3/4"	LF		Binding Edge			Carpet Carpet F&I	

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Labor Section	Opt ID	Labor Option	U O M	Material Provided By		Description	Example	Applicable Programs	Revisions/Edits
				Customer	Installer				
								Carpet Quick Carpet Rpd Carpet TMaster Stair Runner	
Basic Price List	9058	9058-BSC 4 TRANSITIONS	EA	Product				Transitions	
Option	9059	9059 INSTALL ADDITIONAL TRANSITION	EA	Product				Moldings Transitions	
Basic Price List	9064	9064-BSC MOLDING/QUARTER ROUND	EA	Product				Molding	
Option	9238	9238 SERGING	LF		Edging			Carpet Carpet F&I Carpet Quick Carpet Rpd Carpet TMaster Stair Runner	
Basic Price List	9396	9396 CUSTOM DESIGN CONSULT	EA	N/A				Design Consult	
Basic Price List	9555	9555 BSC COMM LAMINATE INSTALL	SF	Product Poly/Foam Transitions Putty Touch Up Kit Cleaner				Laminate Com	
Basic Price List	9556	9556 BSC COMM TILE INSTALL	SF	Product Adhesive Grout Transitions Cleaner				Tile Com	
Basic Price List	9557	9557 BSC WD CLICK COM	SF	Product Felt/Rosin Poly/Foam Transitions Touch Up Kit Cleaner				Wd Click Com	
Basic Price List	9558	9558 BSC WOOD GL/NL/JT COMM	SF	Product				Wd N/G/J Com	
Option	9607	9607 RESTRICTED OPTION - APPROVAL REQUIRED FOR USE - CARPET, PAD & LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Carpet PAR	
Option	9608	9608 RESTRICTED OPTION - APPROVAL REQUIRED FOR USE - TILE AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Tile PAR	

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Labor Section	Opt ID	Labor Option	U O N	Material Provided By		Description	Example	Applicable Programs	Revisions Edits
				Customer	Installer				
Option	9609	9609 RESTRICTED OPTION - APPROVAL REQUIRED FOR USE - PREFINISHED WOOD AND LABOR FOR MULTI-FAMILY	EA		Product			Wd PAR	
Option	9610	9610 RESTRICTED OPTION - APPROVAL REQUIRED FOR USE - VINYL AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Vinyl PAR	
Option	9611	9611 RESTRICTED OPTION - APPROVAL REQUIRED FOR USE - LAMINATE AND LABOR FOR MULTI-FAMILY INSTALLATION	EA		Product			Laminate PAR	
Basic Price List	9616	9616 BSC F&I-MAPLE MENDOCINO	SF	Cleaner	Product 3-N-1 Putty Sealant Transitions ¼ Round			F&I Laminate	
Basic Price List	9868	9868 RSTRCH PRIOR 9/1-W/IN 1YR	SY	N/A				Restretch In Warranty	
Basic Price List	9869	9869 RSTRCH PRIOR 9/1-AFTR 1YR	SY	N/A				Restretch Out of Warranty	
Basic Price List	9870	9870 RSTRCH AFTER 9/1-W/IN 3YR	SY	N/A				Restretch In Warranty	
Basic Price List	9871	9871 RSTRCH AFTER 9/1-OVR 3YRS	SY	N/A				Restretch Ext Warranty	
Option	9872	9872 WALLPAPER REMOVAL - NO WALL REPAIR INCLUDED	SF	N/A				Tile Bchsplsh	
Option	13119	3119 REDGARD CRACK PREVENTION MEMBRANE-1 FULL COAT REQUIRED FOR LIFETIME WARRANTY (USE 3/8" ROUGH TEXTURED ROLLER FOR 30MIL THICKNESS WHEN WET; AT THIS RATE, 1 GAL WILL COVER APRX 110 SF AND CURE IN APRX 1 HR - CUSTOMER PROVIDES PRODUCT)	SF	Redgard				Tile Floor	

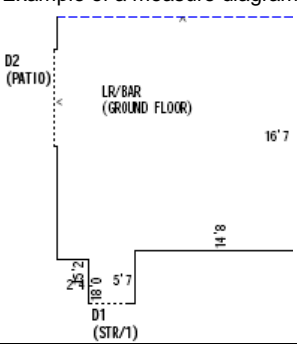

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PROMOTIONAL LINE OPTIONS



<p>9608571016 CLOSE OPEN QUOTES FOR OPTION 0127 UNTIL 7/21/10 (REMOVE AND HAUL AWAY CARPET AND PAD)</p> <p>REUSED AS NEW PROMO 8-26-10</p> <p>1016 CLOSE OPEN QUOTES FOR OPTION 0052 UNTIL 8/30/10 (0052 BSC INST VINYL PLANK)</p>	<p>SF</p> <p>SF</p>	<p>WC Bundled Mkts (6,12,21,29,36,47,48,87,134,196)</p> <p>MKT 54 ONLY</p>		<p>Carpet</p> <p>VINYL T&P</p>
<p>1017 CLOSE OPEN QUOTES FOR OPTION 0098 AND 0099 UNTIL 1/13/10 (EDLP SINGLE ROOM AND WHOLE HOUSE INSTALLATION)</p>	<p>EA</p>	<p>137 TEST MKTS</p>		<p>Carpet Rapid</p>

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MEASURE APPENDIX

Labor Option	UOM	Description	Example
Carpet Measure	EA	THD Authorized measure company will visit the jobsite and document the dimensions where carpet is to be installed. These dimensions, known as the Measure Diagram or Template, are what the installer will use to cut and install the carpet appropriately. Measure companies will also document the conditions of the jobsite, pattern matches needed, as well as appliances or furniture that may affect the install.	Example of a measure diagram: 
F&I Carpet Measure	EA	F&I Carpet Programs are typically a 72-hour install promise from the time the quote is purchased. Stores must build these quotes quickly after the measure is returned so the customer can schedule the install within 3 days. THD Authorized measure company will visit the jobsite and document the dimensions where carpet is to be installed. These dimensions, known as the Measure Diagram or Template, are what the installer will use to cut and install the carpet appropriately. Measure companies will also document the conditions of the jobsite, pattern matches needed, as well as appliances or furniture that may affect the install. F&I programs are different because the product is included in the basic labor program and is supplied by the installer.	
Laminate Measure	EA	THD Authorized measure company will visit the jobsite and document the dimensions where laminate is to be installed. These dimensions, known as the Measure Diagram or Template, are what the installer will use to cut and install the laminate appropriately. Measure companies document the conditions of the jobsite, conduct moisture tests, indicate pattern matches needed, and indicate appliances or furniture in the room that may affect the installation.	 Laminate flooring allows you to recreate the look of real hardwood flooring that is more budget-friendly. Laminate is a scratch-resistant and low-maintenance flooring solution.
F&I Site Refinished Measure	EA	THD Authorized measure company will visit the jobsite and document the dimensions where wood is to be refinished. These dimensions, known as the Measure Diagram or Template,	

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		are what the installer will use to cut and install the wood appropriately. Measure companies document the conditions of the jobsite, conduct moisture tests, indicate pattern matches needed, and indicate appliances or furniture in the room that may affect the installation.	
F&I Site Finished Measure	EA	<p>See above description. Site-finished wood flooring arrives at the customer's home as strips of interlocking bare lumber. These strips vary in width and are fastened to an underlying sub floor with hidden nails driven into the edge of each board. After the floor is installed, the installer will sand it to level and smooth the surface. Lastly, an application of a protective finish or sealer is applied.</p> <p>Measure companies document the conditions of the jobsite, conduct moisture tests, indicate pattern matches needed, and indicate appliances or furniture in the room that may affect the installation.</p>	 <p>Site-finished flooring is smooth and flat, with no-board-to-board grooves. It can also be stained to coordinate existing trim and furnishings.</p>
Countertop and Backsplash Measure	EA	<p>THD Authorized measure company will visit the jobsite and document the dimensions where tile is to be installed. These dimensions, known as the Measure Diagram or Template, are what the installer will use to cut and install the tile appropriately. Measure companies will also document the conditions of the jobsite, pattern matches needed, as well as appliances or furniture that may affect the install.</p> <p>THD Authorized measure company will visit the jobsite and document the dimensions of the cabinets or existing counter where the tile is to be installed. The dimensions for countertops are known as the Measure Template, and are what the installer will use to cut and install the tile appropriately. Measure companies will also document the conditions of the cabinets and jobsite, pattern matches needed, as well as appliances or furniture that may affect the install.</p>	

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Ceramic and Stone Measure	EA	THD Authorized measure company will visit the jobsite and document the dimensions where ceramic tile is to be installed. These dimensions, known as the Measure Diagram or Template, are what the installer will use to cut and install the ceramic tile appropriately. Measure companies will also document the conditions of the jobsite, pattern matches needed, as well as appliances or furniture that may affect the install.	
Tile Wall and Bath	EA	THD Authorized measure company will visit the jobsite and document the dimensions where tile is to be installed. These dimensions, known as the Measure Diagram or Template, are what the installer will use to cut and install the tile appropriately. Measure companies will also document the conditions of the jobsite, pattern matches needed, as well as appliances or furniture that may affect the install.	
Vinyl Measure	EA	<p>Vinyl is a flooring option that is wear-resistant, so it works for kitchens and bathrooms. It is softer than ceramic or porcelain tiles, so plates and glasses are less likely to break when they fall. It is low maintenance, as no waxing, polishing or buffing is required.</p> <p>THD Authorized measure company will visit the jobsite and document the dimensions where vinyl is to be installed. These dimensions, known as the Measure Diagram or Template, are what the installer will use to cut and install the tile appropriately. Measure companies will also document the conditions of the jobsite, pattern matches needed, as well as appliances or furniture that may affect the install.</p>	
Thresholds, T-Moulds, and Reducers	LF	<p><u>Thresholds</u> are used in between entryways of an exterior door to protect the flooring in high traffic areas. <u>Stair nosing</u> protects the edge of the stair, and can also protect the edge of the tile. It can be flush with the step or overlap. <u>Reducers</u> are used to transition floors of unequal heights. From wood/ laminate floors to carpet, vinyl or tile.</p> <p><u>T-Molding</u> is used as a transition strip when going from one type of flooring to another of equal heights, or as an expansion piece. Normally used from one room to another.</p> <p>Service Provider will install needed materials to complete installation. Price includes both materials and labor. Sales Associates should</p>	 T-molding  Reducer

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		always sell all the material a customer needs for the installation project. Check the measure diagram for products needed.	
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Basic Price List	N/A	0227 - BASIC INSTALLATION OF NATCO SPECIAL ORDER ONLY STAIR/TREAD STAIR RUNNER UP TO 15 STEPS MKT 39 ONLY	EA	NOT IN BASIC SECTION!! Install special order pre-made Stair Runner on steps up to 15 steps. For binding and/or serging — use additional labor option. Pad tack strip, stair rods, transitions included.		Carpet Rapid F&I Carpet	Disc 4/12
Basic Price List	7472	7472 BSC VINYL TILE SPCL NOGRT					Double check — I think this is deleted
Basic Price List	7469	7469 BSC VINYL SHEET TAPE					Double check — I think this is deleted
Basic Price List	7468	7468 BSC VINYL SHEET LOOSE LAY					Double check — I think this is deleted
Basic Price List	7458	0046 - BASIC INSTALLATION OF LAMINATE OR CORK - SNAP LOCK - ADD POLY OPTION TO BASIC FOR INSTALLATIONS OVER CONCRETE	SF	Most laminate flooring is constructed with self-locking, tongue-and-groove joints. Laminates do not need to be stained, finished or cured. Laminate flooring can be installed easily over most common surfaces, including vinyl, tile, concrete and wood sub floors. Poly will need to be sold if the install will be over existing concrete floors.	 <p>Laminate Laminate</p> <p>Laminate flooring will not stain or fade. It also resists burns and dents. Regular vacuuming and occasional damp mopping are generally all it takes to maintain the floor.</p>	Laminate	X
Basic Price List	7474	0054 - BASIC INSTALLATION OF VINYL SPECIALTY TILE (EXAMPLE: AMTICO) (CUSTOMER PROVIDES ADHESIVE)	SF	This floor is glued down to the existing surface. Installer will install vinyl, but will not supply the necessary adhesives and sealers; this is the customer's responsibility. Please be sure to sell customer materials needed for install.		Vinyl T&P	X
Option	7176	0250 DISCONNECT/RECONNECT PLUMBING — THIS OPTION IS TO BE SELECTED WHEN THE PLUMBING SKU IS BEING SOLD TO COORDINATE DISCONNECT/RECONNECT PLUMBING (THIS OPTION WILL INFORM THE SERVICE PROVIDER OF THE COORDINATION OF PLUMBING SERVICE)	EA	When floors are installed in a kitchen or bath area, many times plumbing disconnect/reconnects are necessary. Flooring Service Providers may not hold a plumbing license, so THD Associate must add a separate labor SKU from another dept. such as plumbing or kitchens to the order such for this service.	Examples include appliance, dishwashers, washing machines, sinks and toilets.	Carpet Rapid F&I Carpet Laminate Wood F&I Finished Ceramic Ceramic Pilot Ctop Cwall Vinyl Sheet Vinyl T&P	
Option	7549	0096 - EDLP - F&I SINGLE ROOM (UP TO 30SY) (OFFER NOT VALID ON GLUE DOWN INSTALLATIONS)	EA	Everyday low price for the 72 HR F&I carpet program of a single room up to 30 sq yds. Offer does not apply to glue down installations.		F&I Carpet	
Option	N/A	0098 - EDLP - SINGLE ROOM	EA	Everyday low price for the basic carpet program of a single		Carpet	

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		(UP TO 30SY) (OFFER NOT VALID ON GLUE-DOWN INSTALLATIONS)		room up to 30 sq yds. Offer does not apply to glue-down installations.				Rapid	
Option	7538	0137 RE-STRETCH CARPET AFTER 1YR LABOR WARRANTY	SY	This is only for HD purchased and installed carpet. Customer must provide original receipt as verification. Minimum labor fee applies. Must use additional to meet minimum option to charge minimum retail amount.				Carpet Rapid F&I Carpet	
Option	7539	0138 RE-STRETCH CARPET WITHIN 1YR LABOR WARRANTY	SY	Customer will need to have an area of the carpet re-stretched due to rolling, etc. No charge to the customer and no cost paid to installer.				Carpet Rapid F&I Carpet	
Basic Price List	9393	9393 BSC RESTRETCH W/IN 3YRS	SY					Lifetime Carpet Warranty	
Basic Price List	9403	9403 BSC RESTRETCH AFTER 3YRS	SY					Lifetime Carpet Warranty	
Basic Price List	9404	9404 BSC RESTRETCH W/IN 1YR	SY					Carpet warranty prior to 9/1/11	
Basic Price List	9405	9405 BSC RESTRETCH AFTER 1YR	SY					Carpet warranty prior to 9/1/11	
Option	N/A	0225 STAIR RUNNER	EA						New 7/1/10
Basic Price List	8907	0201 BASIC INSTALLATION OF CERAMIC FLOOR TILE STRAIGHT LAY OR DIAGONAL OVER CONCRETE OR APPROVED SURFACE—ADD BACKERBOARD OPTION TO BASIC IF NEEDED (CERAMIC - STANDARD PORCELAIN TILE) CUSTOMER PROVIDES SETTING MATERIALS—POLYMER ENHANCED MUST BE USED (EX. VERSABOND OR FLEXBOND) MKTS 8, 15, 20, 21, 29, 40, 43, 47, 76, 116 PILOT OPTION ONLY	SF			Service Provider will install straight lay or diagonal pattern of tile. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface, backerboard option will need to be selected and sold in addition to the basic labor if needed. Customer provides setting materials—polymer enhanced (ex. Versabond or flexbond) must be used.	 Porcelain	Ceramic Pilot	3/22/10 New Ceramic options for est program in mkts 101,262,383
Basic Price List	N/A	0206 BASIC CERAMIC TILE INSTALLATION UP TO 125 SF	SF			Service Provider will install straight lay or diagonal tile. Installer will perform light floor prep (up to one 25 lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface up to 125sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and		Ceramic Pilot	3/22/10 New Ceramic options for est program in mkts 101

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						porcelain. Customer provides setting materials—polymer enhanced (ex. Versabond or flexbond) must be used.			
Basic Price List	N/A	0207-BASIC CERAMIC TILE INSTALLATION 126-250 SF	SF			Service Provider will install straight lay or diagonal tile. Installer will perform light floor prep (up to one 25-lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 126 sf up to 250sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials—polymer enhanced (ex. Versabond or flexbond) must be used.		Ceramic Pilot	3/22/10 New Ceramic options for est program in mkts 101
Basic Price List	N/A	0208-BASIC CERAMIC TILE INSTALLATION 251-375 SF	SF			Service Provider will install straight lay or diagonal tile. Installer will perform light floor prep (up to one 25-lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 251 sf up to 375sf, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials—polymer enhanced (ex. Versabond or flexbond) must be used.		Ceramic Pilot	3/22/10 New Ceramic options for est program in mkts 101
Basic Price List	N/A	0209-BASIC CERAMIC TILE INSTALLATION 376+ SF	SF			Service Provider will install straight lay or diagonal tile. Installer will perform light floor prep (up to one 25-lb bag of leveler), as well as install transitions. This option only covers BASIC INSTALL includes install over concrete or approved surface from 376sf and up, backerboard option will need to be selected and sold in addition to the basic labor if needed. Basic includes the following: Ceramic and porcelain. Customer provides setting materials—polymer enhanced (ex. Versabond or flexbond) must be used.		Ceramic Pilot	3/22/10 New Ceramic options for est program in mkts 101

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Labor Section	Option ID	Labor Option	EST Flag	Description	Applicable Programs	Revisions/Edits
Basic Install Merchandise	7352	CARPET PAD			F&I Carpet	
Basic Install Merchandise	7359	NON METAL TRANSITIONS (IF NEEDED)			F&I Carpet	
Basic Install Merchandise	7362	MOLDINGS			F&I Carpet F&I Laminate 186973	
Basic Install Merchandise	7377	STAIR RODS			F&I Carpet	
Basic Installation Includes						
Basic Installation Includes	493	* DELIVERY WITHIN 30 MILE RADIUS OF STORE			F&I Carpet F&I Laminate 186973	
Basic Installation Includes	4965	* LIGHT FLOOR PREPARATION (INSTALLER PROVIDES UP TO ONE 25 LB BAG OF LEVELER)			F&I Carpet F&I Laminate 186973	
Basic Installation Includes	4966	* UNDERCUT DOOR JAMBS			F&I Laminate 186973	
Basic Installation Includes	4967	* REMOVE EXISTING QUARTER ROUND (REMOVAL PROCESS MAY CAUSE DAMAGE TO MOLDINGS)			F&I Carpet F&I Laminate 186973	
Basic Installation Includes	4969	* RE-TACK CARPET			F&I Laminate 186973	
Basic Installation Includes	7288	* INSPECT AND REPLACE TACK STRIP AS NEEDED – REINFORCE OVER PARTICLE BOARD (INSTALLER PROVIDES)			F&I Carpet	
Basic Installation Includes	7289	* INSTALL PAD			F&I Carpet	
Basic Installation	7291	* POWER STRETCH OR GLUE DOWN CARPET (INSTALLER PROVIDES			F&I Carpet	

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Labor Section	Option ID	Labor Option	EST Flag	Description	Applicable Programs	Revisions/Edits
Includes		INTERIOR NON-CARPET TILE ADHESIVE)				
Basic Installation Includes	7292	* INSTALL TRANSITIONS (INSTALLER PROVIDES SILVER AND GOLD METAL - CUSTOM QUOTE AVAILABLE FOR ADDITIONAL COLORS)			F&I Carpet	
Basic Installation Includes	7293	* JOBSITE CLEAN UP INCLUDING VACUUMING AND WALK THROUGH WITH CUSTOMER			F&I Carpet F&I Laminate 186973	
Basic Installation Includes	7295	* INSTALL PROGRAM IS AVAILABLE ON SELECT STYLES AND COLORS (SEE ASSOCIATE FOR DETAILS)			F&I Carpet	
Basic Installation Includes	7295	* INSTALL PROGRAM IS AVAILABLE ON SELECT STYLES AND COLORS (SEE ASSOCIATE FOR DETAILS)			F&I Laminate 186973	
Basic Installation Includes	7296	* STRAIGHT LAY (INSTALLER PROVIDES PRODUCT)			F&I Carpet	
Basic Installation Includes	7297	* INSTALL AVAILABLE WITHIN 72 BUSINESS HOURS FROM DATE OF PURCHASE			F&I Carpet	
Basic Installation Includes	7328	* NEXT DAY INSTALLATION AVAILABLE ON ORDERS PRIOR TO 2 PM FROM DATE OF PURCHASE			F&I Laminate 186973	
Basic Installation Includes	7409	* ONE YEAR INSTALLATION WARRANTY			F&I Carpet F&I Laminate 186973	
Basic Installation Includes	7829	* INSTALL FOAM UNDERLAYMENT (INSTALLER PROVIDES 3-N-1)			F&I Laminate 186973	
Basic Installation Includes	8317	* STRAIGHT LAY (INSTALLER PROVIDES PUTTY AND SEALANT)			F&I Laminate 186973	
Basic Installation Includes	8318	* INSTALL TRANSITIONS AND QUARTER ROUND MOLDING (INSTALLER PROVIDES MATCHING LAMINATE OR WHITE PRIMED - ADDITIONAL SELECTIONS INCLUDING OAK MUST BE CUSTOM QUOTED)			F&I Laminate 186973	
Basic Installation Includes	8753	* PRE-INSTALLATION SITE INSPECTION TO VERIFY LAYOUT, MEASUREMENTS AND SPECIAL INSTALLATION REQUIREMENTS			F&I Carpet F&I Laminate 186973	
Sales Guidelines	8306	* SELECT MERCHANDISE WITH A HOME DEPOT ASSOCIATE			All	
Sales	8307	* IF REQUIRED, PURCHASE			All	

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Labor Section	Option ID	Labor Option	EST Flag	Description	Applicable Programs	Revisions/Edits
Guidelines		MEASURE INSPECTION				
Sales Guidelines	8308	* ASSOCIATE WILL ESTIMATE INSTALL COST BASED ON YOUR CALCULATION OF ROOM'S DIMENSION. JOBSITE MEASURE MUST BE PERFORMED BEFORE FINAL QUOTE CAN BE PROVIDED.			All	
Sales Guidelines	8309	* INSTALLER WILL SCHEDULE A MEASURE APPOINTMENT TO VERIFY THE WORK AND MATERIAL REQUIRED			All	
Sales Guidelines	8310	* AFTER MEASURE THE QUOTE WILL BE UPDATED TO INCLUDE PRODUCT AND LABOR NEEDED TO COMPLETE THE INSTALLATION. ORIGINAL PRODUCT OR INSTALLATION SELECTIONS MAY BE ALTERED TO MEET JOBSITE CONDITIONS AND REQUIREMENTS.			All	
Sales Guidelines	8311	* AFTER THE REQUIRED PURCHASE AMOUNT OF ORDER INCLUDING MATERIAL AND LABOR HAS BEEN PAID (SEE PARTIAL PAY STATES FOR REQUIREMENTS) AN ESTIMATED LEAD-TIME WILL BE PROVIDED			All	
Sales Guidelines	8312	* ONCE THE MERCHANDISE IS AVAILABLE FOR INSTALLATION, THE INSTALLER WILL CONTACT YOU WITHIN TWO WORKING DAYS AND SET A DATE FOR THE INSTALLATION			All	
Sales Guidelines	8313	* CUSTOMER MAY CHOOSE HOME DEPOT OR THEIR OWN INSTALLER FOR PLUMBING AND ELECTRICAL SERVICES. IF CUSTOMER SOURCES DIRECTLY, ENSURE DISCONNECT IS PERFORMED PRIOR TO INSTALL.			All	
Special Notes	570	* CHILDREN AND PETS MUST BE KEPT AWAY FROM THE WORK AREA			All	
Special Notes	574	* CANCELLING APPOINTMENTS WITH INSTALLERS OR MISSING SCHEDULED APPOINTMENTS WILL LEAD TO ADDITIONAL CHARGES			All	
Special Notes	644	* IF UNFORESEEN LABOR IS NEEDED TO REPAIR DAMAGE FROM WATER, TERMITES, ELECTRICAL OR PLUMBING PROBLEMS, THERE IS AN			All	

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Labor Section	Option ID	Labor Option	EST Flag	Description	Applicable Programs	Revisions/Edits
		ADDED CHARGE WHICH MAY NOT BE AVAILABLE FROM HOME DEPOT SO THE CUSTOMER MUST HIRE THEIR OWN CONTRACTOR TO MAKE THE REPAIRS.				
Special Notes	1366	* AN ADULT OVER 18 YEARS OF AGE WITH THE AUTHORITY TO MAKE DECISIONS ABOUT YOUR INSTALLATION MUST BE PRESENT DURING THE INSPECTION (WHEN APPLICABLE), DELIVERY AND INSTALLATION			All	
Special Notes	4259	* AIR CONDITIONING, HEATING AND VENTILATION SYSTEMS MUST BE OPERABLE			All	
Special Notes	4260	* ELECTRICITY AND PLUMBING MUST BE ACCESSIBLE TO WORK AREA			All	
Special Notes	4262	* INSTALLATION TIMES VARY DEPENDING ON THE SIZE AND SCOPE OF THE PROJECT			All	
Special Notes	4264	* THE WORK AREA TEMPERATURE MUST BE WITHIN 60-80 DEGREES			All	
Special Notes	4792	* FOR ALL FLOORING INSTALLATIONS CUSTOMER ACKNOWLEDGES THAT THE AMOUNT OF PRODUCT PURCHASED WILL BE THE BASIS FOR INSTALLATION LABOR CHARGES, INCLUDING REMOVAL AND HAUL AWAY. THIS AMOUNT MAY VARY FROM ACTUAL SIZE OF CUSTOMER'S ROOM(S).			All	
Special Notes	4793	* FOR CARPET INSTALLATION, THE CARPET ESTIMATE IS USED TO DETERMINE THE AMOUNT OF PADDING PURCHASED. ANY EXCESS MATERIALS WILL BE LEFT WITH CUSTOMER UNLESS CUSTOMER REQUESTS OTHERWISE.			All	
Special Notes	4963	* PERMIT FEES VARY BY JURISDICTION AND SCOPE OF WORK. IF A PERMIT IS REQUIRED, THE INSTALLER WILL REVIEW THE FINAL COST OF THE PERMIT AND ADMINISTRATIVE FEES WITH THE CUSTOMER PRIOR TO THE FINAL INSTALLATION.			All	
Special	5014	* EMPTY ALL CABINETS,			All	

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Labor Section	Option ID	Labor Option	EST Flag	Description	Applicable Programs	Revisions/Edits
Notes		ENTERTAINMENT CENTERS, BOOKCASES, CLOSETS, ETC.				
Special Notes	5015	* MOVE ALL BREAKABLES, SUCH AS LAMP, VASES, MIRRORS, WALL HANGINGS, ANTIQUES OR OTHER VALUABLES			All	
Special Notes	5016	* DISCONNECT AND REMOVE ALL ELECTRONIC EQUIPMENT SUCH AS TELEVISIONS, STEREOS AND COMPUTERS			All	
Special Notes	5018	* THE BUILDING MUST BE COMPLETELY CLOSED IN, WITH OUTSIDE WINDOWS, DOORS, AND THRESHOLDS IN PLACE			All	
Special Notes	5019	* ALL WET TRADES (DRYWALL, PLASTERS, PAINTING, STAINING ETC.) SHOULD BE FINISHED BEFORE INSTALLATION. TOUCH UP MAY BE REQUIRED AFTER INSTALLATION.			All	
Special Notes	5022	* ADHESIVES USED FOR INSTALLATION CAN PRODUCE STRONG ODORS			All	
Special Notes	5023	*FLOORING AND SUBFLOOR PREPARATION CAN CREATE DUST THAT CAN INFILTRATE OTHER PARTS OF YOUR HOUSE. BE SURE TO CHANGE AIR FILTERS AFTER INSTALLATION			All	
Special Notes	5024	* INSTALLATIONS REQUIRING ADHESIVE TO CURE MAY NOT BE ACCESSIBLE FOR 24 HOURS AFTER INSTALLATION.			All	
Special Notes	5028	* IF THE NEW FLOOR IS SUBSTANTIALLY THICKER THAN THE OLD FLOOR, SEVERAL ITEMS MAY NEED TO BE ADJUSTED SUCH AS DOOR AND MOLDING HEIGHT, TOILET FLANGES, PLUMBING CONNECTIONS ETC. SOME SERVICES MAY NOT BE AVAILABLE THROUGH HOME DEPOT.			All	
Special Notes	5030	* NATURAL PRODUCTS MAY CONTAIN COLOR, VEIN OR GRAIN VARIATIONS.			All	
Special Notes	7394	* IF CUSTOMER CHOOSES TO RIP UP AND HAUL AWAY EXISTING CARPET, DO NOT REMOVE EXISTING TACK STRIP			All	
Special	7395	* ALL PRODUCTS REQUIRING			All	

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Labor Section	Option ID	Labor Option	EST Flag	Description	Applicable Programs	Revisions/Edits
Notes		ACCLIMATION MUST BE PLACED IN WORK AREA AT LEAST 3 DAYS PRIOR TO INSTALLATION				
Special Notes	7396	* INSTALLATION MAY BE NOISY AND CAUSE INCONVENIENCE TO LIVING AREAS			All	
Special Notes	7399	* REFER TO MANUFACTURER'S RECOMMENDATIONS FOR CARE AND MAINTENANCE AND HUMIDITY LEVEL REQUIREMENTS ON WARRANTY GUIDELINES.			All	
Special Notes	7400	* TN-HOME DEPOT FILED A HOME IMPROVEMENT CONTRACTOR'S SURETY BOND (NO. 11S103829197) WITH THE STATE OF TENNESSEE HOME IMPROVEMENT COMMISSION.THE SURETY IS TRAVELERS CASUALTY AND SURETY OF AMERICA, 4400 N POINT PKWY ALPHARETTA,GA 30022			All	
Special Notes	7416	* CA-YOU HAVE AN UNCONDITIONAL RIGHT TO REQUIRE PERFORMANCE AND PAYMENT BOND FROM YOUR CENTER CONTRACTOR NO. K06855271. THE SURETY IS WESTCHESTER FIRE INSURANCE COMPANY 500 PKWY SUITE 200, ROSWELL, GA 30076.			All	
Special Notes	7417	* NY-HOME DEPOT HAS FILED A PERFORMANCE AND PAYMENT BOND (NO. 103076128) WITH THE REGISTRAR OF CONTRACTS. THE SURETY IS TRAVELERS CASUALTY AN SURETY COMPANY, ONE COWARD SQUARE, HARTFORD, CONNECTICUT 06183-6014.			All	
Special Notes	8314	* MOISTURE GUIDE 1 - TRAMEX TESTING OVER CONCRETE: 0 - 4.5 - INSTALL WITHIN 24 HOURS, 4.6 - 5.0 - OVER MOISTURE BARRIER WITHIN 24 HOURS, 6.0+ - NOT APPROVED			All	
Special Notes	8315	* MOISTURE GUIDE 2 - CALCIUM CHLORIDE TESTING OVER CONCRETE: 0 - 3LBS/1000 SF - INSTALL WITHIN 24HOURS, 3.01 - 5 LBS/1000 SF -OVER MOISTURE BARRIER WITHIN 24 HOURS, 5.01+ LBS/1000 SF - NOT APPROVED			All	
Special Notes	8316	* MOISTURE GUIDE 3 - PIN TYPE TESTING OVER WOOD: <4% DIFF IN WOOD & SUBFLOOR & <14% IN SUBFLOOR – APPROVED, >4% DIFF			All	

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Labor Section	Option ID	Labor Option	EST Flag	Description	Applicable Programs	Revisions/Edits
		IN WOOD & SUBFLOOR & <14% IN SUBFLR-DELAY MIN% MET, >14% IN SUBFLOOR - DELAY UNTIL MINIMUM % MET				
Work Not Included	640	WORK ON SUNDAYS OR HOLIDAYS	N		All	
Work Not Included	4253	MOVE BREAKABLES AND/OR VALUABLE OBJECTS INCLUDING PIANOS, GRANDFATHER CLOCKS, AQUARIUMS OR ANTIQUES	N		All	
Work Not Included	7513	WATER EXTRACTION	N		All	
Work Not Included	7514	REMOVE OR HAUL AWAY HEAVILY ANIMAL SOILED OR FLEA INFESTED CARPET	N		All	
Work Not Included	7516	REMOVE EXISTING BASEBOARDS	N		All	
Work Not Included	7517	REMOVE OR REPLACE EXTERIOR THRESHOLDS	N		All	
Work Not Included	7518	ALTER EXISTING STRUCTURE OR OPENING	N		All	
Work Not Included	7519	ELECTRICAL OR PLUMBING DISCONNECT AND RECONNECT - SEE MKT FOR DETAILS	N		All	
Work Not Included	7520	INSTALL GLUE DOWN WOOD, NAIL DOWN WOOD OR TILE FLOORING OVER PARTICLE BOARD	N		All	
Work Not Included	7521	TRIMMING EXTERIOR DOORS	Y		All	
Work Not Included	7522	TRIMMING INTERIOR POCKET DOORS				
Work Not Included	7523	FLOOR GRINDING	Y		All	
Work Not Included	7524	COMMERCIAL SEAM WELDING	Y		All	
Work Not Included	7525	SHOWER PANS	Y		All	Removed from specs 11/10/11 due to license requirement issues



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The Home Depot Flooring Services Standard Practices

The following is a list of flooring services standard practices as approved by The Home Depot Department 23 Merchandising and Store Operations leadership teams. This document will continue to be updated to cover current policies and procedures and the most current versions will be maintained on My Apron and the MeasureComp system. Store Associates are encouraged to provide feedback on recurring questions or issues through their Store management and field leadership teams to be included in future revisions.

1. Mileage Charges

- Customers will only be charged a single Mileage Charge, even if multiple surfaces are being installed (e.g. carpet and ceramic).
- Installers are expected to complete the job for a single Mileage Charge regardless of the number of crews or number of days required.
 - The Store is required to take a markdown to pay a Mileage Charge to the second Installer in situations where two different installation companies are required to complete the work.

2. Plumbing

For an installation requiring the removal and replacement (R&R) of a toilet:

- If the plumbing option is included in the flooring spec, MeasureComp will use the R&R line option.
- If the plumbing option is not included in the flooring spec, the separate plumbing install SKU will be used if available in the market.
- If the separate plumbing SKU is not available, the Customer is responsible for the R&R of the toilet.

3. Minimum Labor

- Retail labor minimums are calculated from the total cost of all the lines on the install, including basic, options, and custom.

4. Pick Up Charges

- If there is no Installer pick-up and delivery option built into a flooring spec, Installers do NOT perform that service.
- Installers are only paid for the service if there is a retail price on the spec line.
- If delivery is NOT available on the spec, Customers can pick up the product at the Store or use The Home Depot's third party delivery service.

5. Binding

- Carpet Binding program is designed for area rugs only.
 - The carpet binding provider will deliver the completed area rug to the Store and Customer is responsible for pick up or may chose The Home Depot's third party delivery service.
 - Do NOT use the binding SKU for binding services performed with carpet installations.

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- Binding services for steps, hallways, etc., sold with carpet installations are to be entered under customer labor or applicable binding options (see below)
- 8835 Binding 3/4"
- 0061 Binding 1-1/4" (add to basic)
- 9238 Serging

6. Net Rip Up and Haul Away

- MeasureComp will calculate all remove and haul away options based on the actual room size.
- Calculations will NOT be based on the amount of product needed for the installation.

7. Installation Charges – Combined F&I / Special Order

- Customers choosing both a Furnish and Install (F&I) and Special Order carpet will be charged two separate installation charges.

8. Measure Scheduling

If a Customer has specific time constraints for scheduling their flooring measure, Store Associates will:

- Schedule the Customer for one of the Store's allotted measure periods and provide the Customer with the following information:
 - The Customer will be called between 7:00 and 9:00 AM on the date of the measure and given a two hour window for the measure to be completed.
- If the Customer has more restrictive constraints and a specific time is required, contact the MeasureComp market manager for coordination.
 - Add the scheduling notes to the "Comments – For Measure Tech" section of the measure appointment.

9. MeasureComp Call Frequency

MeasureComp will call the Customer according to the following approved frequencies:

First Contact after Measure

- The Customer will be called the next business day unless further information is needed from the Installer to resolve questions on the measure. When Installer follow up is required and the Installer has not yet responded within a reasonable time during the next business day, the Customer will be notified of the quote pending status and a note will be added to the system.

Customer Response Next Call

- No Answer
 - If first attempt, Customer will be called same day in the evening.
 - If second attempt or later, Customer will be called following day in the opposite time slot.
- Left Message
 - If first day, Customer will be called again next business day.
 - If second day or later, Customer will be called two business days/later

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- **Reached Customer**

- If reached, Customer will be called again three business days later, unless customer specifies otherwise.

Additional Contact Rules

- If Customer has provided an email address, they will be offered an opportunity to have an email of the quote sent to them and have the ability to make their purchase through the Internet.
- MeasureComp will generate additional quotes if the Customer requests modifications.
- MeasureComp will continue to contact the Customer until:
 - Job is sold
 - Job is lost
 - Two weeks have passed after the measure without continued Customer contact
 - Store requests quote to be released

10. Job Site Inspections

- No charge to customer
- No payment to Service Provider