

# WALL-2-WALL NEWS

Visit our helpful website: <http://store.acsouth.com>  
We have added more helpful information to this web page for you, check it out today!

Comments or ideas please email [acsnews@acsouth.com](mailto:acsnews@acsouth.com)  
Editor: Desiree Debiak

## Top 10 Carpet Installs for Feb 10

RANK	STORE #	SQY TOTAL
1	6204	3808
2	4140	3679
3	4127	3494
4	4118	3400
5	915	3269
6	906	3147
7	1206	3031
8	6207	2899
9	2550	2884
10	1263	2744



Great job!

Who will be in the Top 10 report next month?

**Thank you for all the hard work.**

## Top 10 HS Installs for Feb 10

RANK	STORE #
1	4127
2	2557
3	8452
4	6175
5	1249
6	922
7	918
8	947
9	6177
10	944

Are you looking for a waiver? How about a floor plan for a customer? Did you know you can access the American Carpet South computer system site at <http://store.acsouth.com> from your internet browser and view a waiver and a plan for any customer's job that has been completed? Try it out today!

### Home Depot Wood Offerings To Fit Everyone's Needs

Hardwood floors are competitively price and are an outstanding value when compared to other flooring options. Hardwood floors never have to be replaced and will enhance or even increase the value of your home should you decide to sell.

**Floating:**

This can be installed directly over most existing sub-floors, including concrete and vinyl - no demolition mess.

**Engineered:**

The top layer looks like solid wood; however engineered wood is several layers like a sandwich. This product can be considered for applications that are humid where solid hardwood would not be the right fit. This is also a great product to install over radiant heat

**Solid Wood:**

Solid woods installed in homes have been around for hundreds of years and today the choices available are unfinished and prefinished

**Prefinished:**

The technology today allow the manufacturers of solid wood flooring to produce a selection of prefinished floors in a many different types of stains and finishes. Multiple coats of urethane, UV cured finish and aluminum oxide finish makes this a durable and lasting choice.

### Changes to the F&I program

THD is reducing the current F&I assortment to the most popular six for our customers. The list to the right is the carpets that **are being discontinued**. Please contact your workroom to verify large quantities before making the sale on these selections.

Mill	Style	Color
Mohawk	Genesis	Sandstone
Shaw	Synergy	Leather
Shaw	Dominant	Carmella
Shaw	Dominant	Sedona
Beaulieu	Thoroughbred	Dapple Gray
Mohawk	Destiny	Oyster
Shaw	Vanquish	Almond Silk

### Great Design Tool For You and Customers!

To help customers envision their projects better try this great Home Depot tool! It helps customers visualize what their rooms will look like using different styles and types of flooring. Give it a try with this link below!

[http://homeinspiration.homedepot.com/?&cm\\_sp=fcf58db4%2da5a0%2d40a5%2d87cc%2d8ecdfla9f961++](http://homeinspiration.homedepot.com/?&cm_sp=fcf58db4%2da5a0%2d40a5%2d87cc%2d8ecdfla9f961++)

### New Allure Spec Changes! Please Be Aware!

Please note that there are now requirements for Allure over concrete regarding moisture and new leveling requirements. Please make sure everyone reviews and is following the new specs in order to ensure proper installation. These specs are available in your store but if you cannot access them please let us know! Anyone of the ACS RIM's can fax or email you a copy as needed.

### Important Measure Comp Change for Market 43

As of February 22 ACS is no longer doing the ceramic measures for floors in Market 43. Measure Comp will not only be measuring the ceramic jobs but will also be building the quotes. ACS will continue measuring for the backsplashes. Any questions please contact your ACS RIM.