

WALL-2-WALL NEWS

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Top 10 Carpet Installs for 3/13

RANK	STORE #
1	951
2	4122
3	1206
4	4140
5	4108
6	4131
7	902
8	930
9	2560
10	4608



Great job!

Who will be in the Top 10 SQ YD report next month?

Thank you for all the hard work.

Non-Defective Return Policy !!

Effective April 1st, any length NON-DEFECTIVE SO carpet can obtain an RGA from the carpet mills to be processed and shipped back to the carpet mill. The service providers will no longer ship non-defective carpet to the store but ship back to the mill to be used for future orders. The stores will need to continue to obtain the RGA and pay the restocking fees to facilitate this transaction and the installers will execute the shipment. This new process will save a lot of unneeded waste on good carpet that can be leveraged for future orders utilizing the national demand for the same product as opposed to just the orders that one individual store will generate. See your SASM or RIM for any questions.

Discover the Dupont Difference

Besides being a beautiful and functional choice, DuPont™ Real Touch® Laminate flooring offers trend setting design options to suit any home décor. One of the great things about DuPont™ Real Touch® Laminate flooring is that it is easy to install and can be installed over virtually any existing floor-wood, concrete, and resilient vinyl flooring.

DuPont™ Real Touch® Laminate flooring is backed by a 50 year limited wear warranty and has GREENGUARD® Indoor Air Quality Certification for low VOC, which means this flooring has reduced impact on the indoor air quality of their home.

DuPont is the trusted name that has delivered innovation and reliable products for more than 200 years.

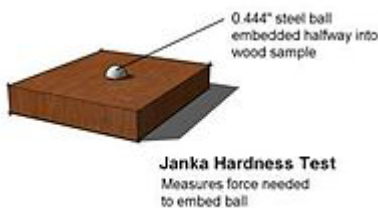
All patterns of the DuPont™ RealTouch® products have exciting features and benefits whether in wood, stone or tile patterns:

- Embossed-In-Register®
- JointGuard®
- Comfort Underlayment
- InterPlank Design®
- LongStrip®
- MicroBevel®
- Multi-Direction Design™

In summary, the combination of these innovations, provide a more natural, realistic-looking floor in a more durable material. GREENGUARD® Indoor Air Quality Certified® laminate flooring from DuPont™ Real Touch® was tested according to stringent GREENGUARD® standards for low-emitting products. DuPont™ Real Touch® laminate flooring and all GREENGUARD® certified products reduce the impact on the indoor air quality.

How Hard Is Your Hardwood?

When going with hardwood flooring, most people don't realize that there is a full range of actual densities available. Hardwood is a term to denote any closed cell, broad leaf tree (like oak, maple, or elm) versus a softwood's open cellular nature (like poplar, pine and fir). The more dense the cellular fiber, the harder the material. Manufacturers utilize the janka scale to determine the hardness of the wood. The janka test fires a steel ball into the material and shows how much force is need to embed the ball to half its diameter.



The higher the number, the harder the wood species. The full chart can be located at http://en.wikipedia.org/wiki/Janka_hardness_test. Some examples of common materials used for flooring: cherry falls at 995, red oak at 1290, bamboo at 1380, hard maple at 1450, Brazilian cherry at 2350. By comparison, the highest amount of force required is for Australian Buloke (a species of ironwood tree) at 5060, while Eastern white pine is a mere 380.