

WALL-2-WALL NEWS

Visit our helpful website: <http://store.acsouth.com>
 We have added more helpful information to this web page for you, check it out today!

Comments or ideas please email acsnews@acsouth.com
 Editor: Kim Miller

Top 10 Carpet Installs for April 09

RANK	STORE #	SQY TOTAL
1	930	5413
2	4140	4497
3	4131	4450
4	2557	4414
5	4127	4150
6	6207	4099
7	915	3704
8	4118	3649
9	6215	3647
10	4135	3601



Great job to Cheryl and her team in 930!

Who will be in the Top 10 SQ YD report next month?

Thank you for all the hard work.

Are you looking for a waiver? How about a floor plan for a customer? Did you know you can access the American Carpet South computer system site at <http://store.acsouth.com> from your internet browser and view a waiver and a plan for any customer's job that has been completed? Try it out today!

Workroom NEWS

Don't let the customer's geographic location scare you from closing a sale. Pick up the phone and call either your local workroom or ACS RIM before turning a potential customer away due to the install not being in your neighborhood. Chances are we have a facility to accommodate the install. If need be we can transfer the purchase order internally. ACS just needs the carpet shipped to the correct workroom location so we just ask that you call the mill to have the shipping address changed.

INSTALL SPEC NEWS

All old install SKU's will/were to be turned off on 5/6/09. Please convert any existing PO's to the new SKU's.

Please be sure to include the TOTAL SY when building a carpet quote. This is important to verify we get the correct amount of carpet.

Install Facts & News

Allure Plank Flooring

- 1.) Product must acclimate for at least 24-48 hours per manufacture before install.
- 2.) Measure must specify that Allure is the selected product so the tech can determine the floor prep in which will be needed.
- 3.) This product can only be installed in a climate-controlled environment.
- 4.) The product can span gaps up to ¼", anything over this must be filled.
- 5.) Allure needs an expansion gap so be sure to sell proper wall molding.
- 6.) Allure must be rolled after being installed.

Please start using the new install SKU for this product VINYL TILE and PLANK 969-159.

Please review this information with all customers during the sales process.

For areas directly affected by the installation:

- Cover the installation area's entryways and vents to contain dust and debris.
- Create a clear path through your home for easy access to the installation area and removal of debris.
- Cover furniture and floors along this path and in areas adjacent to the installation.
- Remove all items from cabinets, entertainment centers, bookcases, closets and similar containers.
- Move all breakables, such as lamps, vases, mirrors, wall hangings, antiques or other valuables, from areas affected by installation work.
- Disconnect and remove all electronic equipment, including televisions, stereos and computers.
- Remove all electrical wires running under carpet or along baseboards and door casings.
- Move furniture out of the room receiving the new carpet. If you prefer, The Home Depot can move furniture for you for an additional charge. Contact your sales associate for details.