

# WALL-2-WALL NEWS

Visit our helpful website: <http://store.acsouth.com>  
We have added more helpful information to this web page for you, check it out today!

Comments or ideas please email [acsnews@acsouth.com](mailto:acsnews@acsouth.com)  
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## Top 10 Carpet Installs for 04/10

RANK	STORE #	SQY TOTAL
1	6204	6282
2	4127	5771
3	947	4931
4	4140	4897
5	915	4395
6	4501	4331
7	6209	4207
8	2560	4022
9	6207	3921
10	4131	3901



Great job!

Who will be in the Top 10 SQ YD report next month?

**Thank you for all the hard work.**

## Top 10 HS Installs for 04/10

RANK	STORE #
1	915
2	920
3	6177
4	6175
5	2558
6	947
7	4617
8	984
9	4638
10	4641

Are you looking for a waiver? How about a floor plan for a customer? Did you know you can access the American Carpet South computer system site at <http://store.acsouth.com> from your internet browser and view a waiver and a plan for any customer's job that has been completed? Try it out today!



American is always aiming to be on top, even on our days off! Hard Surfaces Aidan Sayers at 6288 ft on Mt. Washington in New Hampshire!

### Welcome Store 2509!

Welcome 2509, the new Bethesda,MD Home Depot.  
The grand opening event took place April 29. It was a very busy day. Many vendors were on hand for the celebration.  
Everyone here at American Carpet looks forward to working with you!

### Measure Comp Live in New Areas

We welcome Measure Comp to our New York City, and Long Island stores. They will be LIVE starting Monday 05/17/10 in Market 116, 20, 273 & 274 .(Manhattan stores) Measure Comp will be taking care of all measure with the exception of the backsplashes. Any question, please call you RIM or Measure Comp representative for your area.

### Mechanic Pick-Up (MPU)

Some problems that are created when in-stock carpet is picked up at the store.

- It increases sales of the in-stock SKU's and the store will order more "carpet filling up receiving with extra carpet not needed".
- Damage due to shipping, Storage, forklifts and these results in Markdown's.
- "Shrink" due to associated inaccurate cutting.
- "Negative Sales" due to tasking instead of customer facing selling activities.
- RGA issues for defective in-stock carpets. "Markdowns"
- Expense to the installer (Travel and Time loss)
- Increased lead time on installs due to increased workload on the installers.
- Trip charge for the store when the carpet is out of stock on the day of the Mechanic pick-up (MPU)
- Customer inconvenience due to issues with the MPU's

All in stock can be ordered by using the under 40 or over 40 special order sku. ACS typically receives these orders within 5-7 business days. For special circumstances please call the workroom!