

WALL-2-WALL NEWS

Visit our helpful website: <http://store.acsouth.com>
We have added more helpful information to this web page for you, check it out today!

Comments or ideas please email acsnews@acsouth.com
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Top 10 Carpet Installs for 04/11

RANK	STORE #
1	4127
2	6209
3	4122
4	915
5	6207
6	4621
7	2557
8	2550
9	6204
10	2560



Great job! Who will be in the Top 10 SQ YD report next month?

Top 10 HS Installs for 04/11

RANK	STORE #
1	2560
2	3481
3	0919
4	0906
5	4152
6	4108
7	2558
8	0975
9	2510
10	2550

Are you looking for a waiver? How about a floor plan for a customer? Did you know you can access the American Carpet South computer system site at <http://store.acsouth.com> from your internet browser and view a waiver and a plan for any customer's job that has been completed? Try it out today!

72 Hour Program Changes

72 Hour Program Changes

Last month we talked about the Carpet changes for the program, however we have seen pricing changes in April/May.

Check both displays (Display in the Traffic Master Pod and over your Carpet Pins) to make sure the pricing is correct.

The program has seen at least 3 separate changes in pricing for the various carpets.

Make sure you have the current correct retail pricing. This will help you avoid markdowns/markups.

The following carpets have seen increases:

Torrent Warms Sand
Full Throttle Suede
Destiny Doeskin
Fireworks Explosion

The following carpets have seen decreases:

Thoroughbred Palomino
Thoroughbred Chestnut

Hot Topic Canyon Wall – No Change

Healthier Choice Padding

Starting this month, we will start stocking the Healthier Choice Pad in our workrooms as we did before. SKU's will be turned on in the early part of May, so this will make everyone's job easier!

Great Selling Tool For Carpet



Here is a great tool to help the customer on how to select the perfect carpet at the time of purchase. This brochure helps you ask the customer the right question so you can help them choose the right product and installation. In this Home Depot pamphlet you will find a step by step guide on qualifying the customer, material and fiber information, as well as warranty coverage. Use this tool to give yourself the confidence to make the sale and have a well informed customer!