

WALL-2-WALL NEWS

Welcome to our first monthly newsletter! Wall to Wall will be filled with fun facts and information you can use. Visit our helpful site for you: store.acsouth.com

Comments or ideas please email acsnews@acsouth.com
Editor Mark Barcello

Top Carpet Installs for May

RANK	STORE #	MAY SQY TOTAL
1	4122	5213.39
2	6204	5072.22
3	4131	4336.51
4	4127	4059.95
5	951	3807.29
6	4501	3728.01
7	901	3696.66
8	915	3664.15
9	6207	3659.58
10	930	3604.75

Who will be in the Top 10 SQ YD report next month?

Thank you for all the hard work.

VOC is very important part of the business. Let's make sure we take care of every customer that walks through our doors and make them happy.

Make a Difference

You may not be aware of a small thing you can do that would be a BIG help to ACS! For our system to properly RECEIVE a carpet, the carpet (whether stock or special order) has to be attached to the coordinating LABOR PO, so when building an order, please always attach the carpet to the LABOR PO - NOT the pad PO. Please pass this small change to your associates that build orders. This will save us a lot of tedious work and could save a customer from getting "lost" in the system.

Your Workroom NEWS

Passaic, NJ Hard Surface Office - Welcome to George Ocasio and Sam Gomez Project Managers. Nelson Mojica Measure Comp quote builder.

Old Bridge, NJ - Welcome to Nick Orlando Labor Manager and Ashley Watson Office.

Buffalo, NY – Welcome to Jennifer Italia Data Entry.

Hummelstown, PA - is moving to new location: 420 Milroy Rd Hummelstown, PA 17036



Install Facts & News

- ☞ Make sure you sell the “add-on” items to the customer when making the sale.
- ☞ If you are selling a laminate floor make sure you sell the Laminate floor cleaner as well. The customer may not realize they cannot use the old fashion mop and bucket!
- ☞ Sell even more take them to the cleaning isle and sell the swifter mop.
- ☞ Did you know Home Depot can re-finish your hardwood floors? Yes, we can use the “Site Refinishing Program” SKU in your Install Specifications. This is a F&I so you just get us the lead and ACS will do the rest!
- ☞ **NEW NEW NEW** shop from your home! **“SHOP FOR FLOORING FROM YOUR HOME”** If you have a customer that is interested in getting set up, have the customer call the toll free number today. **1-800-557-1272**

Doing what's right for the environment; The Passaic warehouse YTD just reached over:

96,000 lbs of cardboard being recycled.

73,000 lbs on the padding.

208 +/- tons of carpet, yes tons!



That means a significant amount of landfill waste was diverted!

Story by FrankMennicucci
Warehouse Manager