

WALL-2-WALL NEWS

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Top 10 Carpet Installs for 07/11

RANK	STORE #
1	6204
2	6207
3	901
4	4621
5	6215
6	4140
7	6209
8	2560
9	4108
10	930



Great job!

Who will be in the Top 10 SQ YD report next month?

Thank you for all the hard work.

Top 10 HS Installs for 07/11

RANK	STORE #
1	1216
2	6917
3	6152
4	4608
5	982
6	901
7	1225
8	2551
9	914
10	1269

Are you looking for a waiver? How about a floor plan for a customer? Did you know you can access the American Carpet South computer system site at <http://store.acsouth.com> from your internet browser and view a waiver and a plan for any customer's job that has been completed? Try it out today!

Flooring "Dictionary" Tool

Under Home Depot's "My Apron" [PK and Training](#), HD associates will find a great tool called the "Flooring Dictionary." This has been such a benefit to associates who are unfamiliar with quoting and or selling any flooring installation. It is a great tool to show customers who are unaware of a flooring installation process, plus it gives the associate a complete list of all ceramic tier pricing and what price group goes with what kind of tile, ceramic/porcelain or tile application. It has been instrumental in clearing up ceramic group tier pricing questions and customer miss quoting.

Engineered Wood Is Greener

Engineered floors are made of layers of wood that are glued together and cross layered. The layers are made of thin pieces of plywood and the top surface is a wooden veneer that is available in practically any wood type. The top layer of fine wood is much thinner than standard wood floors. For consumers who want hardwood floors made of rare or exotic woods, choosing engineered wood floors will help conserve the source of the wood. This makes it a great choice for customers who are concerned about the environment but are still looking to purchase a quality wood product for their floors. For each square foot of solid three-quarter-inch hardwood that is manufactured, approximately four times the amount of engineered hardwoods can be made.

F&I Quick Information

STYLE	TORRENT	FULL THROTTLE	MERCURY	COMET	FIREWORKS	DESTINY	THOROUGHbred	MUSTANG	DASHING
COLOR	WARM SAND	SUEDE	MALT	TOAST	EXPLOSION	DOESKIN	PALOMINO/ CHESTNUT	UMBER/WHEAT <small>UMBER - MKT 106 ONLY</small>	TAFFY
PILE FIBER	100% CONTINUOUS FILAMENT NYLON	100% POLYESTER	100% SOLUTION DYED P.E.T. POLYESTER	100% SOLUTION DYED P.E.T. POLYESTER	100% BCF PET POLYESTER	92% OLEFIN 8% NYLON	100% POLYESTER	100% MOHAWK EVERSTRAND REVIVE P.E.T. BCF	100% BCF PET POLYESTER
FACE WEIGHT	17.1	19.5 OZ	25 OZ	30 OZ	29.2 OZ	26 OZ	30 OZ	37.2 OZ	25 OZ
SELLING POINTS	STAIN SAFETY CONTINUOUS FILAMENT	100% POLYESTER	SOLUTION DYED	SOLUTION DYED	LIFETIME LTD STAIN WARRANTY	SCOTCHGARD PROTECTOR	SCOTCHGARD PROTECTOR ADVANCED REPEL TECHNOLOGY	POLYESTER WITH SCOTCHGARD PROTECTOR ADVANCED	WARRANTY
FHA APPROVED	N/A	N/A	YES (27574)	YES (27573)	YES (52399)	CERTIFIED	CERTIFIED	APPROVED	YES (52314)

WARRANTY INFO

QUALITY ASSURANCE	5	5							
STAIN WARRANTY	5								
ABRASIVE WEAR			15 LIMITED	15 LIMITED	10 LIMITED				10 LIMITED
STAIN RESISTANCE			10 LIMITED	10 LIMITED	LIFETIME LIMITED				10 LIMITED
TEXTURE RETENTION			10 LIMITED	10 LIMITED					
WEAR WARRANTY						10	10		
STAIN WARRANTY						10	10		
TEXTURE RETENTION WARRANTY								10	
FADE RESISTANCE WARRANTY								10	
MFG DEFECTS WARRANTY								10	

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