

# WALL-2-WALL NEWS

Visit our helpful website: <http://store.acsouth.com>  
We have added more helpful information to this web page for you, check it out today!

Comments or ideas please email [acsnews@acsouth.com](mailto:acsnews@acsouth.com)  
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## Top 10 Carpet Installs for 10/12

RANK	STORE #
1	4115
2	4117
3	4641
4	4118
5	4140
6	930
7	2557
8	4108
9	4122
10	4127



Great job!

Who will be in the Top 10 SQ YD report next month?

**Thank you for all the hard work.**

## In Store Appointment Maker

Home Depot has added an essential program to your flooring department. Were you aware that customers can now book appointments to meet with Specialists to discuss their projects? This will give customers piece of mind since they know they will have time specifically dedicated to them. It will also help fit shopping into their busy schedules. Be prepared for a boost in sales!

If you are not familiar with this program you can see details on My Apron or you can direct your questions to your stores SASM, DSM, or even an ACS RIM.



### Kick Start Your Flooring Project Today

Have a tight schedule? Let our In-Store Appointment Maker help you manage your busy day by scheduling an appointment online with one of the flooring specialists at your local store.

Just select you're flooring option, pick your preferred time and we will have a specialist ready to meet

## Training in Buffalo Is a Big Help

ACS and HDMS helped conduct a two day, three sessions training for D23 associates in the Buffalo Market organized by DSM Amy Krawczyk. The training focused on HDMS new policies and procedures as well as the variety of resources that ACS has available to help the stores, including the store.acsouth.com website. There was also an "on the floor training" review of the F&I program, 7day Quick install, as well as the new padding options. The entire district took advantage of the training opportunity with the goal to take what they learned back to the stores to share with their fellow associates.



## F&I Changes Coming Soon !!!

**Comet Toast and Mustang Umber will be replaced with Summit Oatmeal Raisin and Triumph Cinnamon starting 11/26.**

As we continue to improve our F&I collection we are changing out 2 more selections. We are adding to the assortment a great value at a great low price.

The 2 new colors will be at a price of \$0.80/SF which is a price point we have been missing. The new carpet is manufactured by Engineered Floors and has the same technological benefits as the recently added carpets.

- Solution dyed for more permanent color
- will not will not stain from household cleaners or fade at the seams
- Resists fading 3 times longer than any other fiber
- Color as consistent tomorrow as it is today, helping to reduce provider waste and remnants
- PureColor™ with SoilShield™ is the most advanced engineered carpet fiber in the industry that will outperform competitive products based on stain, wear, and soil
- Backed with Lifetime Stain Warranty, 5 Year Soil Warranty and 5 Year Wear Warranty

\*Please make sure all associates are aware of changes\*