

# WALL-2-WALL NEWS

Visit our helpful website: <http://store.acsouth.com>  
We have added more helpful information to this web page for you, check it out today!

Comments or ideas please email [acsnews@acsouth.com](mailto:acsnews@acsouth.com)  
Editor: Desiree Debiak

## Top 10 Carpet Installs for 10/10

| RANK | STORE # | Avg SQY TOTAL |
|------|---------|---------------|
| 1    | 6209    | 5292          |
| 2    | 6204    | 4767          |
| 3    | 4131    | 4403          |
| 4    | 4122    | 4270          |
| 5    | 4118    | 4184          |
| 6    | 8456    | 4039          |
| 7    | 6207    | 3837          |
| 8    | 919     | 3737          |
| 9    | 4127    | 3662          |
| 10   | 1263    | 3647          |



Great job!

Who will be in the Top 10 SQ YD report next month?

**Thank you for all the hard work.**

## Top 10 HS Installs for 10/10

| RANK | STORE # |
|------|---------|
| 1    | 4641    |
| 2    | 2557    |
| 3    | 909     |
| 4    | 902     |
| 5    | 3480    |
| 6    | 962     |
| 7    | 6175    |
| 8    | 4140    |
| 9    | 2550    |
| 10   | 953     |

Are you looking for a waiver? How about a floor plan for a customer? Did you know you can access the American Carpet South computer system site at <http://store.acsouth.com> from your internet browser and view a waiver and a plan for any customer's job that has been completed? Try it out today!

## Binding Install Program

Have your customers ever inquired about having a custom rug created, or maybe couldn't find what they were looking for in our rug aisle?

Home Depot offers a Rug Binding program for any Special Order or In Stock carpet. Have your customer select a carpet; have the customer choose their size and shape. Your local Service Provider (where offered) will create a rug tailored for their space.

Program Details

- Binding of square or rectangle carpet, for additional shapes contact your local Service Provider
- Binding carpet edge with color coordinating material
- Cutting and squaring of carpet

Available Products

- Any Special Order Showroom Carpet
- In Stock Roll bar Carpet Products
- Enter install SKU **577-423**, or exception SKU where applicable **591-619**

## Traffic Master Questions Answered!

**Q. What is considered a commercial Job?**

A. Anything that is 200 sq ft or more.

**Q. Who supplies glue on exterior jobs?**

A. The installer

**Q. Who supplies glue when carpet tile is used?**

A. The customer must purchase the glue.

**Q. Where can I find more info on TrafficMaster?**

A. Go to My Apron and look for the PK/ Training for Dept 23, or ask your ACS RIM

## Important F&I Program Changes

New Signage:

There are now three places in your showroom to promote the convenient 72Hour program. Over the in-stock pins there should be 72HR tags on what is stocked in the store and a new separate board with all 6 choices plus Special Buy Hot Topic. You might have also noticed a new board as part of the Trafficmaster display. If there aren't any price tags on these boards you can use the following sku's to create them, or speak with the representative from your stores MET team.

**F&I Program SIGN SKU's:**

|         |         |         |         |
|---------|---------|---------|---------|
| 402-233 | 587-725 | 817-029 | 817-425 |
| 122-826 | 487-166 | 587-710 | 402-138 |



Discontinuation:

As of December 31<sup>st</sup> the carpet Sand Dollar/ Sand Dune will no longer be part of the F&I program going forward. It will however **still be available until quantities run out** in the ACS warehouse. Please check with your ACS workroom on amounts when ordering large jobs and commercial installs.