

WALL-2-WALL NEWS

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We have added more helpful information to this web page for you, check it out today!

Comments or ideas please email acsnews@acsouth.com

Editor: Desiree Debiak

Top 10 Carpet Installs for 11/12

| RANK | STORE # |
|------|---------|
| 1 | 4117 |
| 2 | 6209 |
| 3 | 4127 |
| 4 | 2560 |
| 5 | 4621 |
| 6 | 6204 |
| 7 | 4122 |
| 8 | 4140 |
| 9 | 2506 |
| 10 | 4118 |



Great job!

Who will be in the Top 10 SQ YD report next month?

Holiday Hours

We will be closed on Monday December 24, 2012 and Tuesday December 25, 2012

We will be closed on Monday December 31, 2012 and Tuesday, January 1, 2013

As always, our on-line services are available when our office is closed at store.acsouth.com.

Thank you!

Wishing you and your family health and happiness this Holiday Season and prosperity in the New Year.

Great Add On for Installs!!

Bona Hardwood Floor Mop

Model # WM710013348

\$39.97



Description:

The Bona Hardwood Floor Mop combines a premium no-residue cleaner in a refillable cartridge with a high-quality microfiber mop. This mop is safe for all types of residential hardwood floors and features a durable and ergonomic design.

Brand New 1-2-Free Promotion

Summary

- **A new carpet promotion** for the NEW YEAR! Starting 12/20/12 – 03/06/13, THD will offer a **Buy More Save More** on all carpet installation jobs. There is no minimum purchase.
- Two barcodes (one for 2 Rooms and another for 3+ Rooms) will be added to the Weekly Promo Sheet on My Apron:
 - My Apron / My Store > Promotions – Weekly Promo Barcode Sheet

IMPORTANT PROMO NOTES:

- Promotion includes all carpet – not limited to MSL/PP
- Bid Room/VPP jobs are not eligible for this promotion
- No Minimum purchase; but the customer must purchase product, pad and labor
- Glue down jobs are not eligible
- Commercial jobs are not eligible
- No special barcode is needed for F&I jobs. Barcodes are based on the number of rooms being installed only
- Stairs are charged separate and are not counted as a room

Removing Salt from Hardwood

As an associate it's very important to have your customers walk away from a sale knowing how to care for their new product. After installation is complete customers are expecting a lifetime out of their product. A great way to ensure this is to explain proper cleaning and how to maintain the surface. With the winter months and snow now upon us be sure to know these tips in case you're asked!

Instructions

1. Fill a bucket with 1 gallon water and 1 cup white vinegar.
2. Swish a mop in the bucket, wring the mop out and wipe it over your hardwood floors. Continue and dip the mop back into the bucket as needed until you remove all the salt residue.
3. Let the hardwood air dry and use the cleaner as needed when salt accumulates.
4. Place floor mats at entryways and ask guests and family members to take their shoes off before walking through the home.